

Local Market Update – June 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

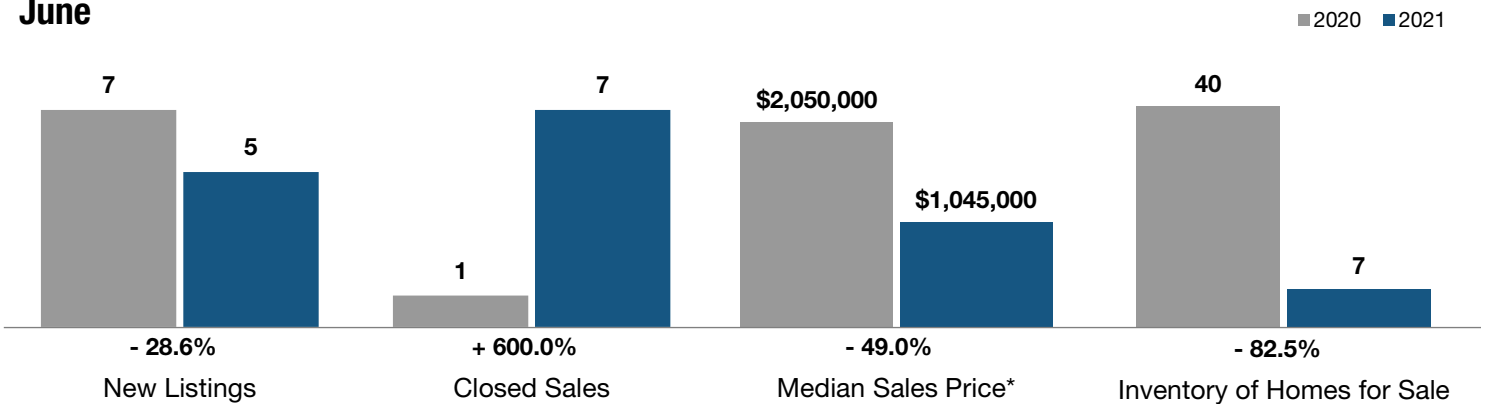


18: Colleton River

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	7	5	- 28.6%	37	22	- 40.5%
Closed Sales	1	7	+ 600.0%	11	28	+ 154.5%
Median Sales Price*	\$2,050,000	\$1,045,000	- 49.0%	\$1,367,000	\$872,500	- 36.2%
Percent of List Price Received*	93.4%	99.4%	+ 6.4%	95.7%	97.5%	+ 1.9%
Days on Market Until Sale	100	145	+ 45.0%	203	139	- 31.5%
Inventory of Homes for Sale	40	7	- 82.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

