

Local Market Update – June 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

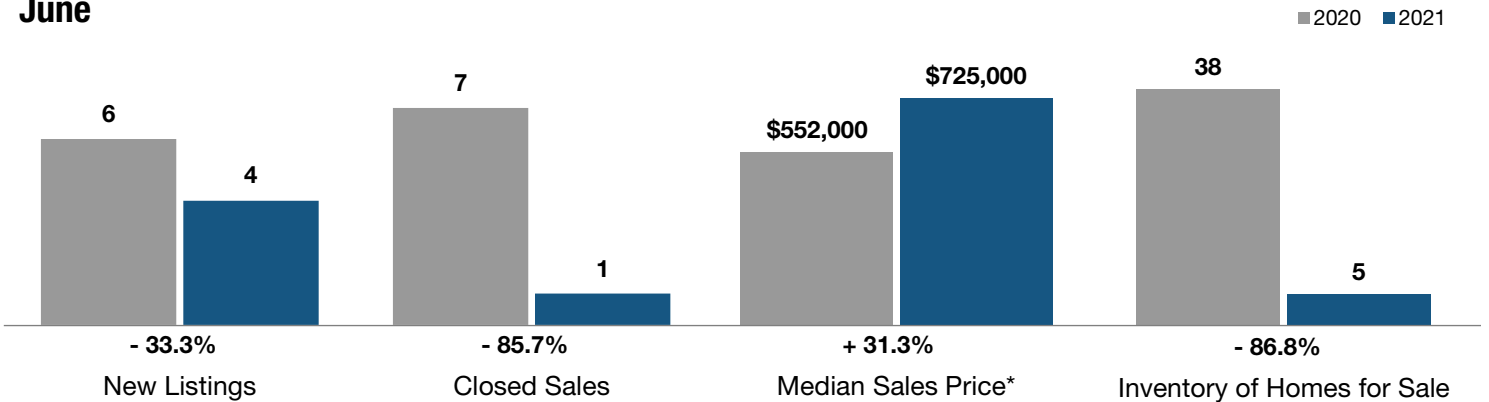


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| Key Metrics | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2020 | 2021 | Percent Change | 2020 | 2021 | Percent Change |
| New Listings | 6 | 4 | - 33.3% | 36 | 30 | - 16.7% |
| Closed Sales | 7 | 1 | - 85.7% | 24 | 31 | + 29.2% |
| Median Sales Price* | \$552,000 | \$725,000 | + 31.3% | \$680,000 | \$802,500 | + 18.0% |
| Percent of List Price Received* | 96.1% | 96.8% | + 0.7% | 95.6% | 97.0% | + 1.5% |
| Days on Market Until Sale | 184 | 101 | - 45.1% | 234 | 212 | - 9.4% |
| Inventory of Homes for Sale | 38 | 5 | - 86.8% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

