

Local Market Update – June 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

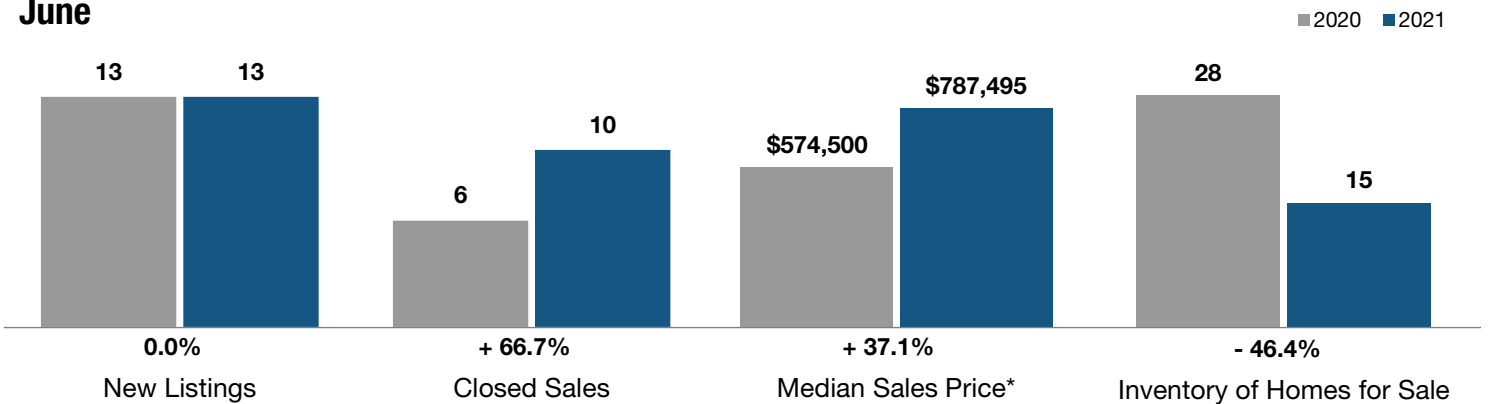


31: Hampton Hall

| Key Metrics | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2020 | 2021 | Percent Change | 2020 | 2021 | Percent Change |
| New Listings | 13 | 13 | 0.0% | 53 | 72 | + 35.8% |
| Closed Sales | 6 | 10 | + 66.7% | 32 | 54 | + 68.8% |
| Median Sales Price* | \$574,500 | \$787,495 | + 37.1% | \$535,150 | \$657,500 | + 22.9% |
| Percent of List Price Received* | 96.4% | 99.8% | + 3.5% | 96.9% | 99.4% | + 2.6% |
| Days on Market Until Sale | 77 | 94 | + 22.1% | 131 | 111 | - 15.3% |
| Inventory of Homes for Sale | 28 | 15 | - 46.4% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

