

# Local Market Update – June 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

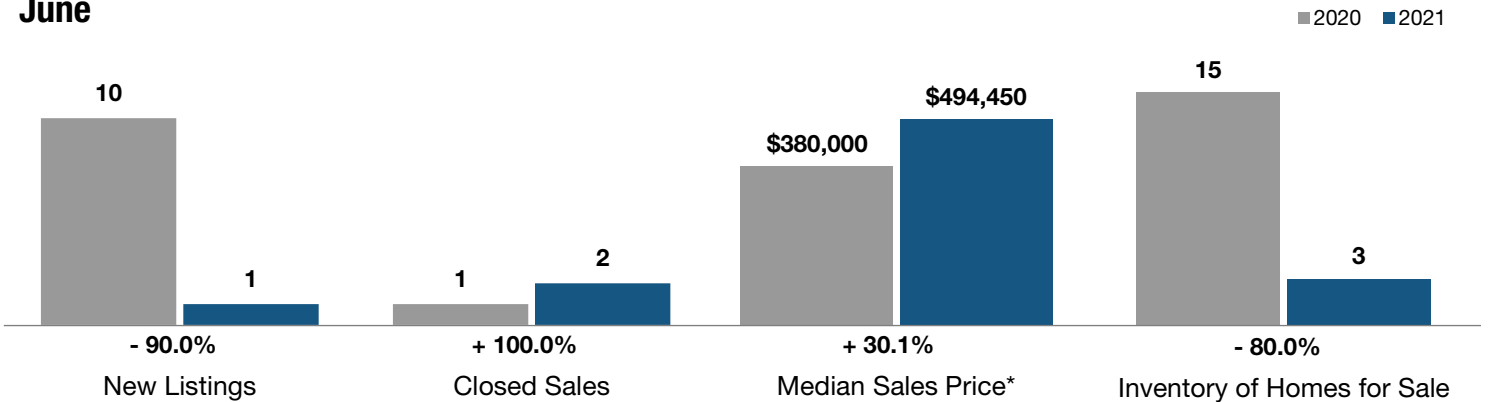


## 33: Hilton Head Lakes

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	10	1	- 90.0%	26	24	- 7.7%
Closed Sales	1	2	+ 100.0%	7	17	+ 142.9%
Median Sales Price*	\$380,000	\$494,450	+ 30.1%	\$315,196	\$400,000	+ 26.9%
Percent of List Price Received*	88.9%	100.0%	+ 12.5%	94.6%	98.3%	+ 3.9%
Days on Market Until Sale	238	150	- 37.0%	128	195	+ 52.3%
Inventory of Homes for Sale	15	3	- 80.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Historical Median Sales Price Rolling 12-Month Calculation

