

Local Market Update – July 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

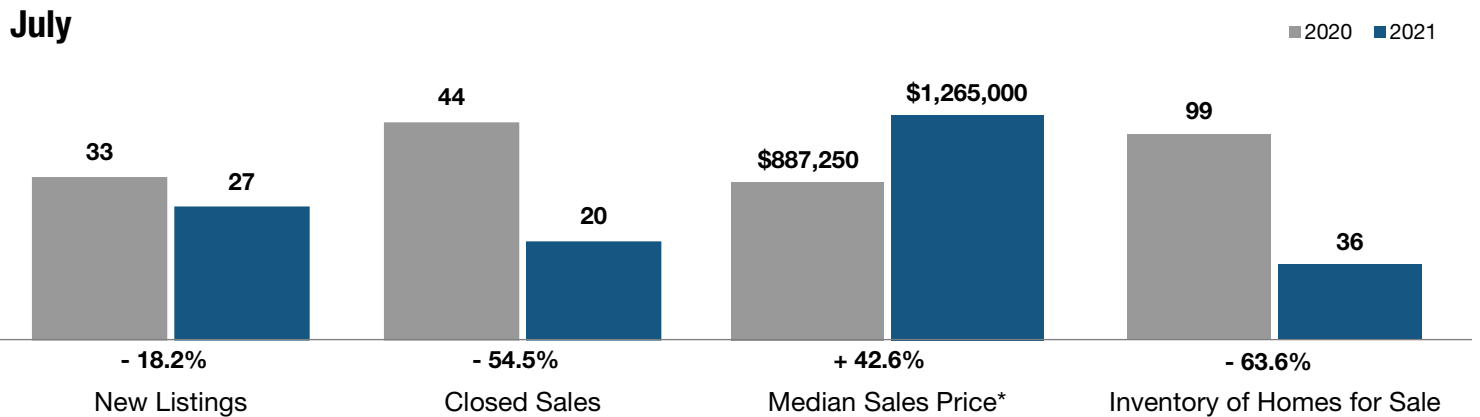


1: Sea Pines

Detached Homes Only

Key Metrics	July			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	33	27	- 18.2%	223	203	- 9.0%
Closed Sales	44	20	- 54.5%	163	205	+ 25.8%
Median Sales Price*	\$887,250	\$1,265,000	+ 42.6%	\$775,000	\$1,160,000	+ 49.7%
Percent of List Price Received*	96.2%	97.8%	+ 1.7%	95.3%	97.7%	+ 2.4%
Days on Market Until Sale	214	98	- 54.3%	171	102	- 40.4%
Inventory of Homes for Sale	99	36	- 63.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

