

Local Market Update – July 2021

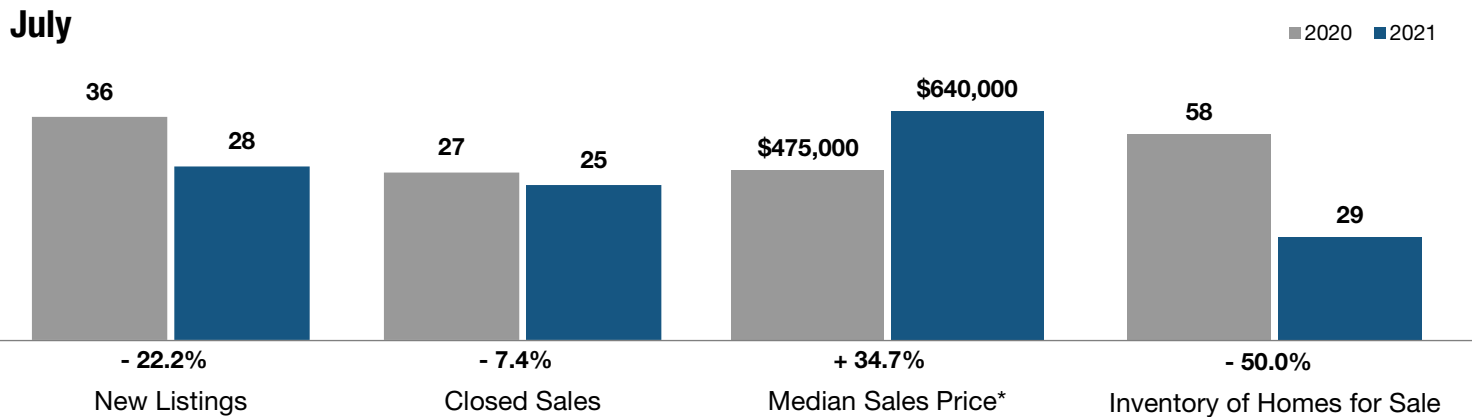
A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



9: Hilton Head Plantation

Key Metrics	July			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	36	28	- 22.2%	213	204	- 4.2%
Closed Sales	27	25	- 7.4%	156	180	+ 15.4%
Median Sales Price*	\$475,000	\$640,000	+ 34.7%	\$492,500	\$585,000	+ 18.8%
Percent of List Price Received*	97.9%	100.1%	+ 2.2%	97.2%	99.8%	+ 2.7%
Days on Market Until Sale	126	74	- 41.3%	114	82	- 28.1%
Inventory of Homes for Sale	58	29	- 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

