

# Local Market Update – July 2021

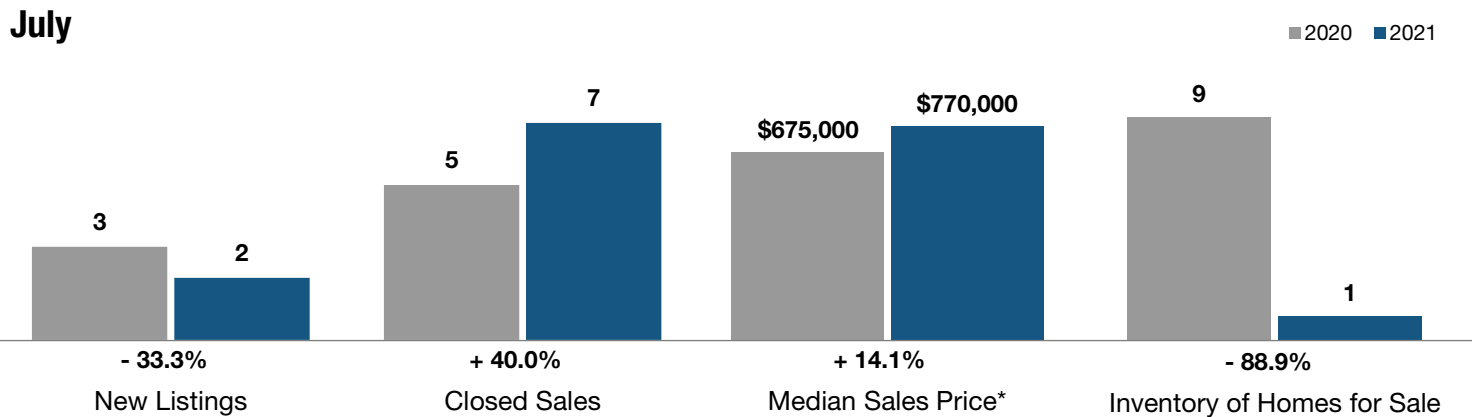
A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



## 11: Indigo Run

Key Metrics	July			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	3	2	- 33.3%	37	30	- 18.9%
Closed Sales	5	7	+ 40.0%	30	47	+ 56.7%
Median Sales Price*	\$675,000	<b>\$770,000</b>	+ 14.1%	\$657,500	<b>\$769,000</b>	+ 17.0%
Percent of List Price Received*	97.2%	<b>102.0%</b>	+ 4.9%	95.8%	<b>100.1%</b>	+ 4.5%
Days on Market Until Sale	121	<b>100</b>	- 17.4%	140	<b>91</b>	- 35.0%
Inventory of Homes for Sale	9	<b>1</b>	- 88.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### Historical Median Sales Price Rolling 12-Month Calculation

