

Local Market Update – July 2021

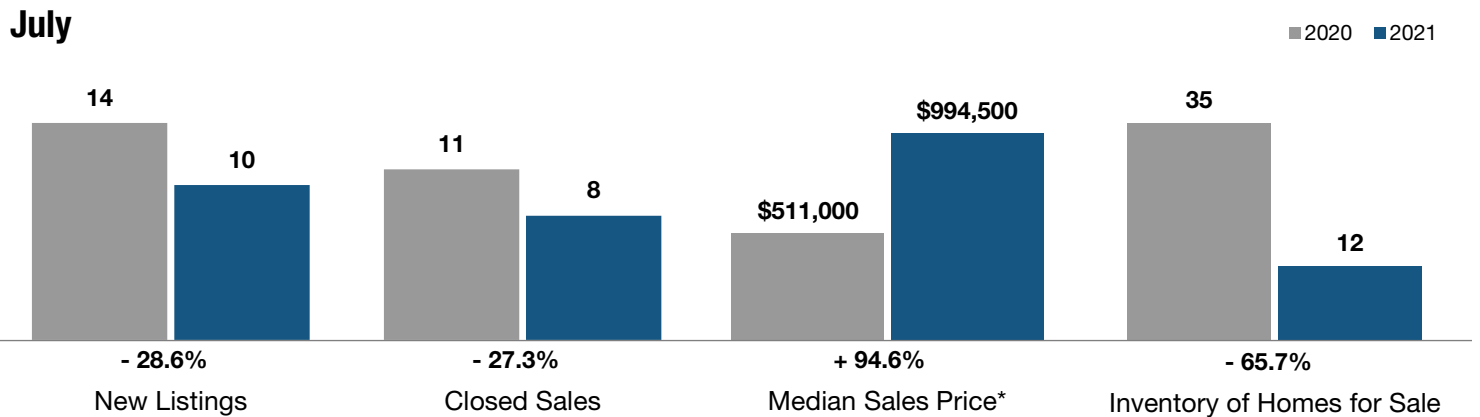
A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



34: Hampton Lake

Key Metrics	July			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	14	10	- 28.6%	76	76	0.0%
Closed Sales	11	8	- 27.3%	51	72	+ 41.2%
Median Sales Price*	\$511,000	\$994,500	+ 94.6%	\$520,000	\$655,000	+ 26.0%
Percent of List Price Received*	97.8%	98.5%	+ 0.7%	98.1%	98.6%	+ 0.5%
Days on Market Until Sale	194	81	- 58.2%	201	127	- 36.8%
Inventory of Homes for Sale	35	12	- 65.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

