

# Local Market Update – August 2021

A Research Tool Provided by the Multiple Listing Service of  
Hilton Head Island and the Hilton Head Area Association of REALTORS®



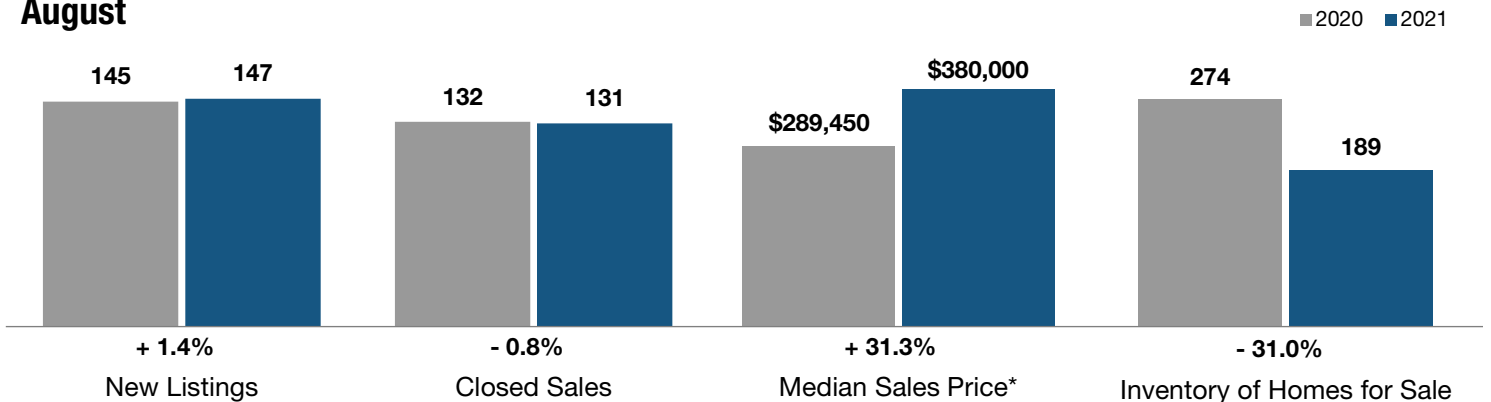
## Hilton Head Totals

Condos / Villas Only

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	145	<b>147</b>	+ 1.4%	962	<b>1,190</b>	+ 23.7%
Closed Sales	132	<b>131</b>	- 0.8%	776	<b>1,071</b>	+ 38.0%
Median Sales Price*	\$289,450	<b>\$380,000</b>	+ 31.3%	\$275,000	<b>\$347,500</b>	+ 26.4%
Percent of List Price Received*	97.0%	<b>99.3%</b>	+ 2.4%	96.3%	<b>99.3%</b>	+ 3.2%
Days on Market Until Sale	159	<b>64</b>	- 59.5%	127	<b>76</b>	- 39.8%
Inventory of Homes for Sale	274	<b>189</b>	- 31.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Historical Median Sales Price Rolling 12-Month Calculation

