

Local Market Update – August 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



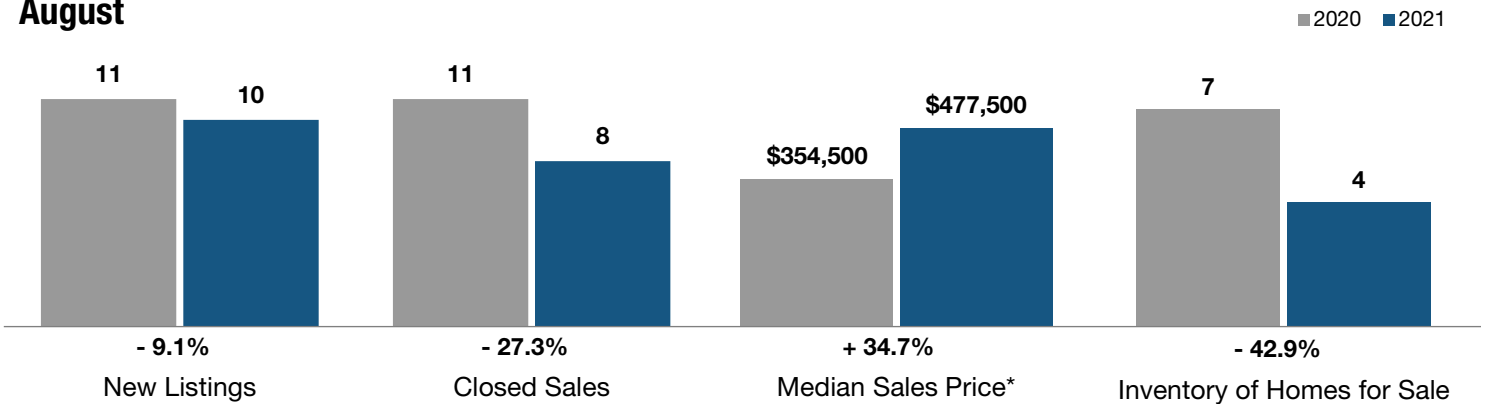
3: Shipyard

Condos / Villas Only

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	11	10	- 9.1%	78	81	+ 3.8%
Closed Sales	11	8	- 27.3%	62	77	+ 24.2%
Median Sales Price*	\$354,500	\$477,500	+ 34.7%	\$340,450	\$445,000	+ 30.7%
Percent of List Price Received*	97.5%	100.7%	+ 3.3%	96.9%	100.9%	+ 4.1%
Days on Market Until Sale	132	53	- 59.4%	107	53	- 51.0%
Inventory of Homes for Sale	7	4	- 42.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Historical Median Sales Price Rolling 12-Month Calculation

