

Local Market Update – August 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

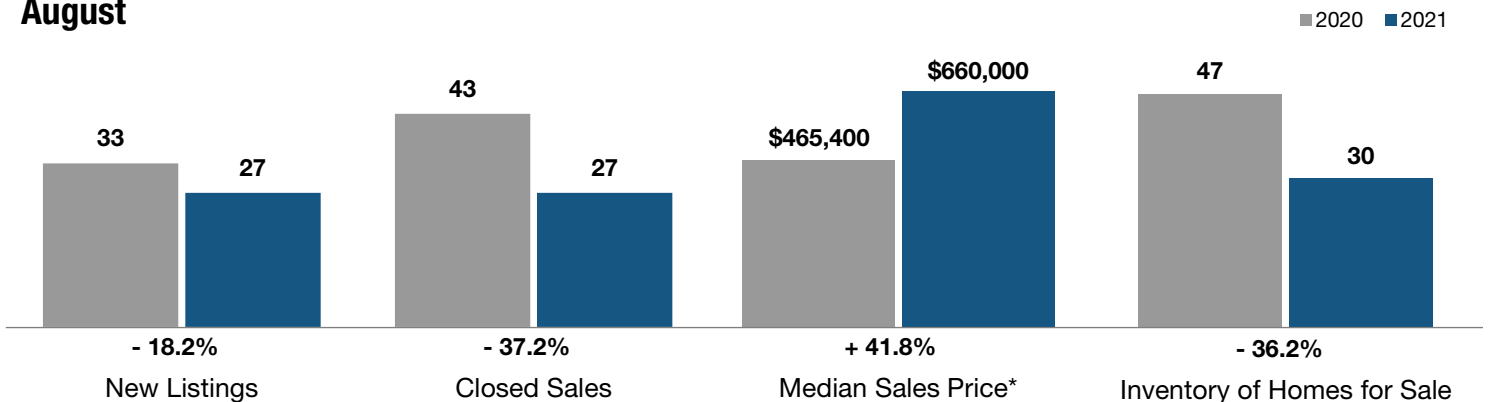


9: Hilton Head Plantation

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	33	27	- 18.2%	246	231	- 6.1%
Closed Sales	43	27	- 37.2%	199	207	+ 4.0%
Median Sales Price*	\$465,400	\$660,000	+ 41.8%	\$485,000	\$600,000	+ 23.7%
Percent of List Price Received*	98.1%	100.6%	+ 2.5%	97.4%	99.9%	+ 2.6%
Days on Market Until Sale	115	85	- 26.1%	114	83	- 27.2%
Inventory of Homes for Sale	47	30	- 36.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Historical Median Sales Price Rolling 12-Month Calculation

