

Local Market Update – August 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

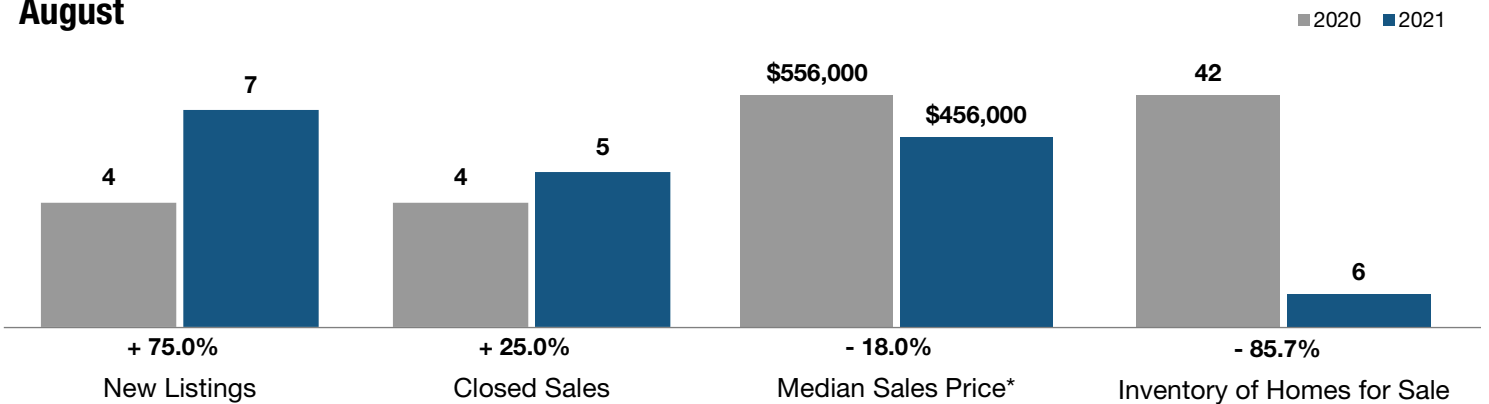


Callawassie Island

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	4	7	+ 75.0%	47	41	- 12.8%
Closed Sales	4	5	+ 25.0%	14	64	+ 357.1%
Median Sales Price*	\$556,000	\$456,000	- 18.0%	\$315,500	\$447,750	+ 41.9%
Percent of List Price Received*	97.6%	98.4%	+ 0.8%	94.4%	97.6%	+ 3.4%
Days on Market Until Sale	168	146	- 13.1%	246	187	- 24.0%
Inventory of Homes for Sale	42	6	- 85.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Historical Median Sales Price Rolling 12-Month Calculation

