

Local Market Update – September 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

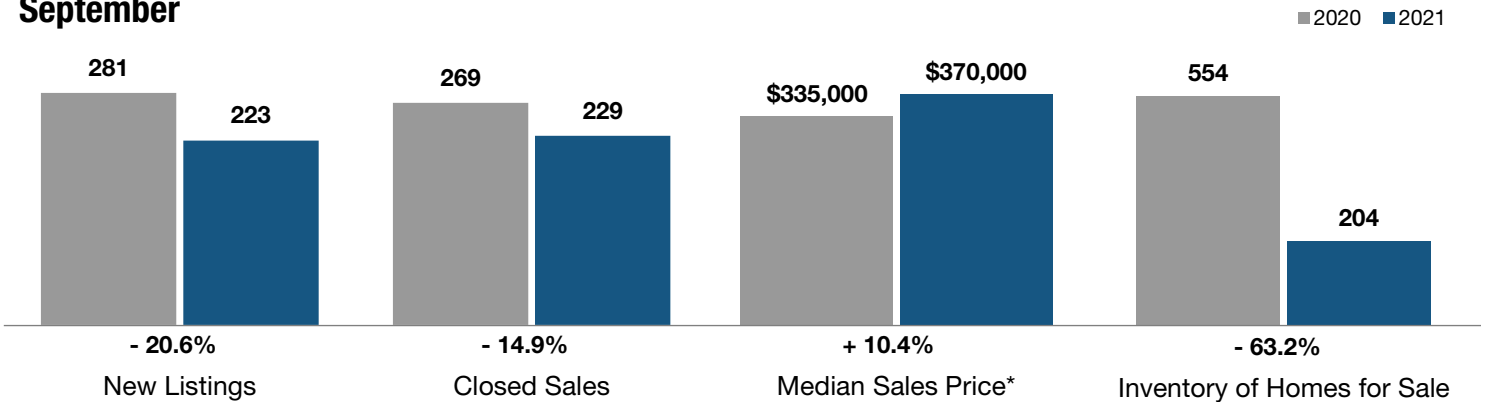


Mainland

Key Metrics	September			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	281	223	- 20.6%	2,353	2,346	- 0.3%
Closed Sales	269	229	- 14.9%	1,883	2,303	+ 22.3%
Median Sales Price*	\$335,000	\$370,000	+ 10.4%	\$330,000	\$371,380	+ 12.5%
Percent of List Price Received*	97.7%	100.2%	+ 2.6%	97.7%	99.5%	+ 1.8%
Days on Market Until Sale	148	81	- 45.3%	137	99	- 27.7%
Inventory of Homes for Sale	554	204	- 63.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

