

Local Market Update – September 2021

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®



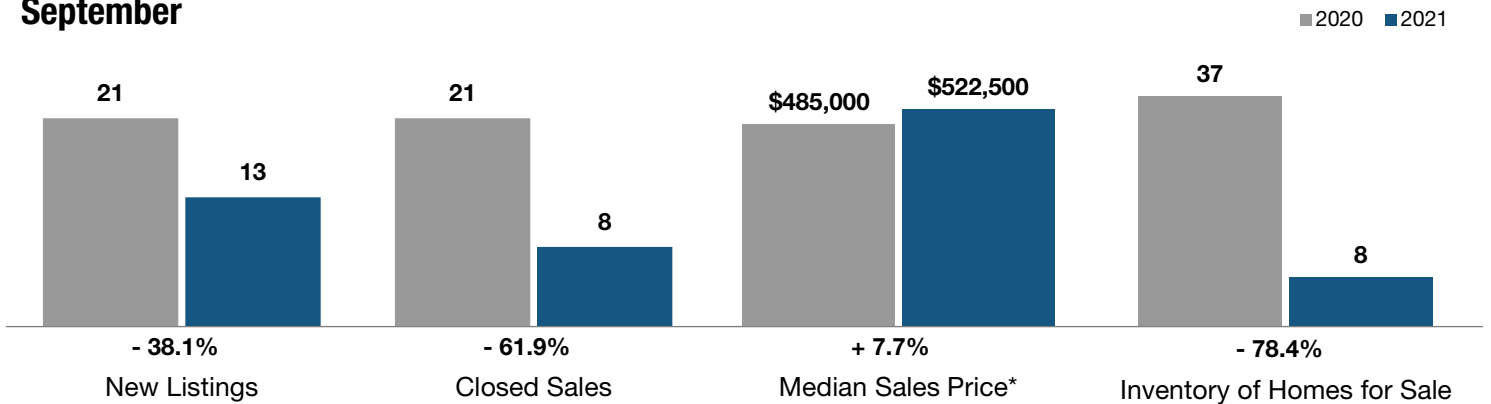
1: Sea Pines

Condos / Villas Only

Key Metrics	September			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	21	13	- 38.1%	145	114	- 21.4%
Closed Sales	21	8	- 61.9%	126	121	- 4.0%
Median Sales Price*	\$485,000	\$522,500	+ 7.7%	\$428,500	\$569,000	+ 32.8%
Percent of List Price Received*	97.0%	99.4%	+ 2.6%	96.9%	99.4%	+ 2.6%
Days on Market Until Sale	141	70	- 50.7%	161	99	- 38.3%
Inventory of Homes for Sale	37	8	- 78.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

