

# Local Market Update – September 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



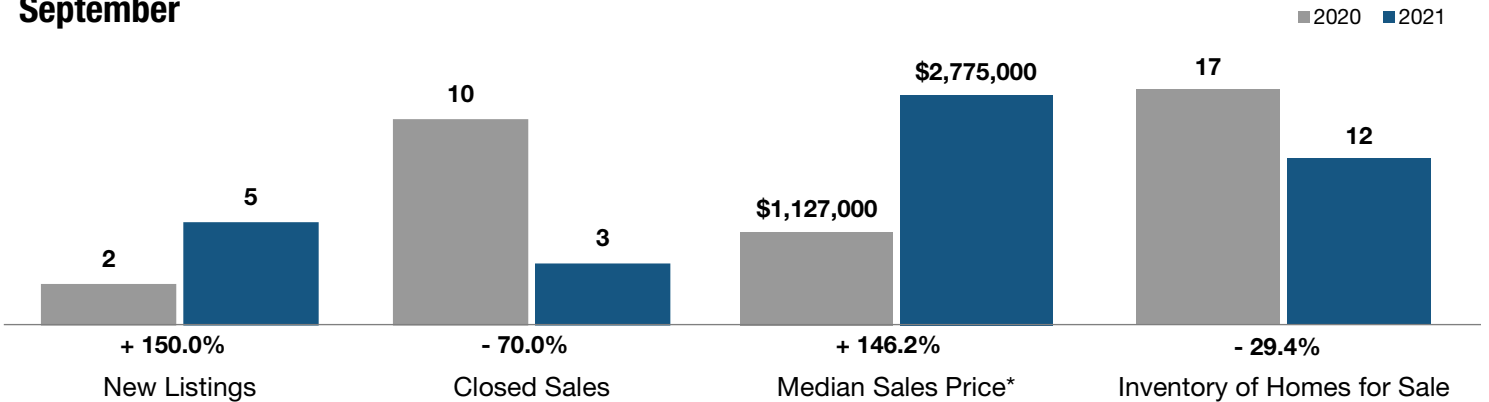
## 2: Forest Beach

Detached Homes Only

Key Metrics	September			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	2	5	+ 150.0%	38	52	+ 36.8%
Closed Sales	10	3	- 70.0%	41	49	+ 19.5%
Median Sales Price*	\$1,127,000	\$2,775,000	+ 146.2%	\$1,050,000	\$1,400,000	+ 33.3%
Percent of List Price Received*	97.6%	101.7%	+ 4.2%	96.8%	97.6%	+ 0.9%
Days on Market Until Sale	226	61	- 72.8%	225	117	- 48.0%
Inventory of Homes for Sale	17	12	- 29.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Historical Median Sales Price Rolling 12-Month Calculation

