

Local Market Update – September 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



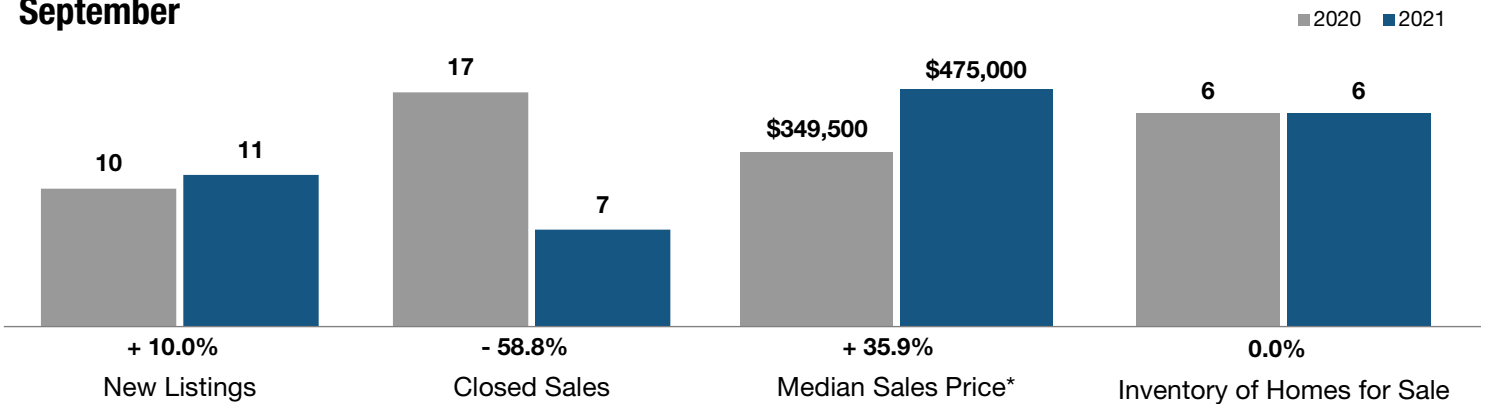
3: Shipyard

Condos / Villas Only

Key Metrics	September			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	10	11	+ 10.0%	88	92	+ 4.5%
Closed Sales	17	7	- 58.8%	79	84	+ 6.3%
Median Sales Price*	\$349,500	\$475,000	+ 35.9%	\$342,000	\$447,000	+ 30.7%
Percent of List Price Received*	98.3%	99.0%	+ 0.7%	97.2%	100.7%	+ 3.6%
Days on Market Until Sale	101	68	- 32.5%	106	54	- 49.1%
Inventory of Homes for Sale	6	6	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

