

Local Market Update – September 2021

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®



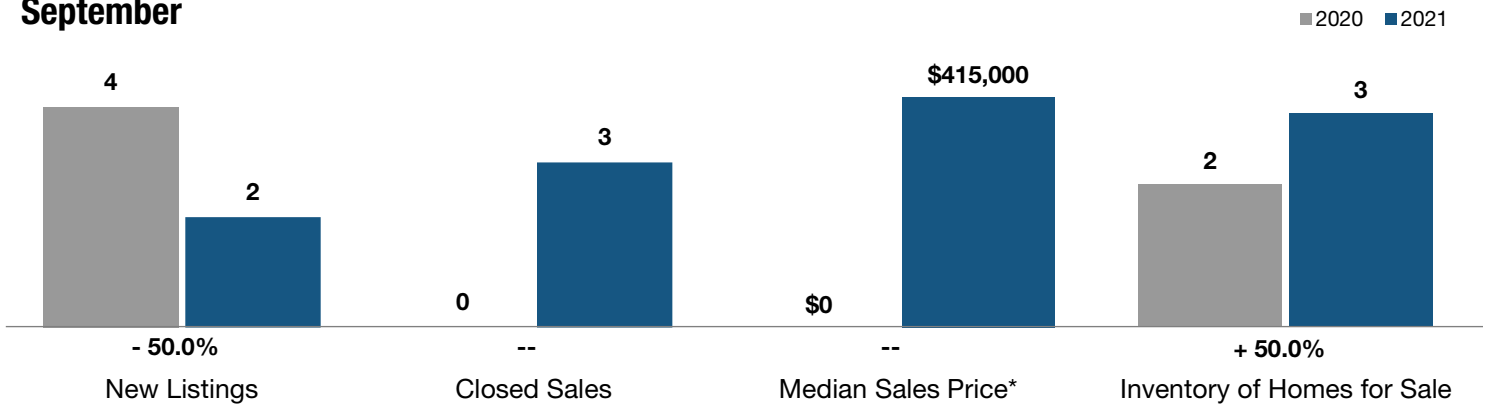
3: Shipyard

Detached Homes Only

Key Metrics	September			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	4	2	- 50.0%	9	16	+ 77.8%
Closed Sales	0	3	--	4	11	+ 175.0%
Median Sales Price*	\$0	\$415,000	--	\$465,000	\$600,000	+ 29.0%
Percent of List Price Received*	0.0%	99.6%	--	96.5%	99.2%	+ 2.9%
Days on Market Until Sale	0	40	--	73	55	- 24.1%
Inventory of Homes for Sale	2	3	+ 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

