

Local Market Update – September 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



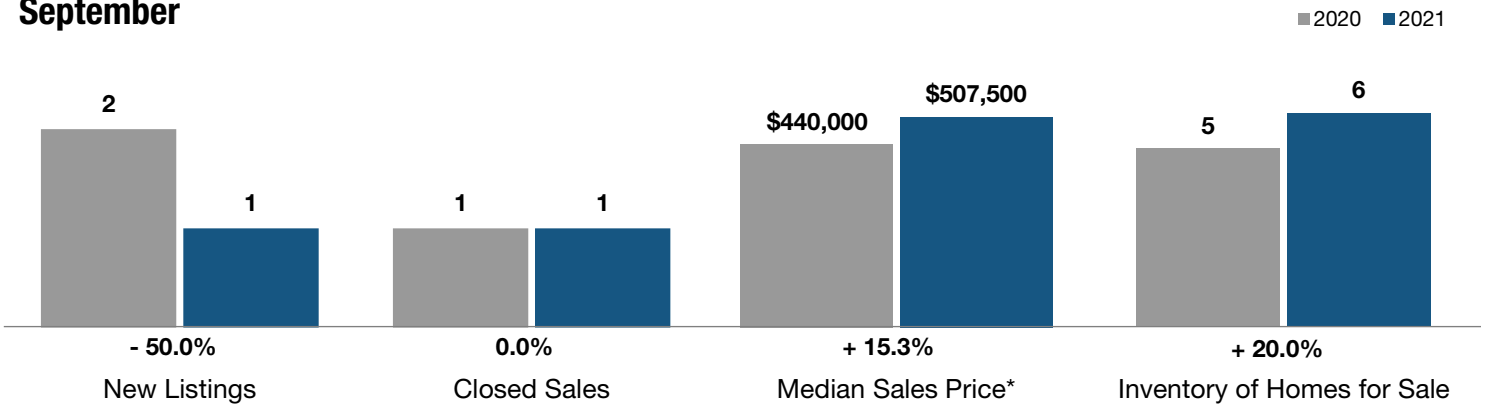
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Detached Homes Only

Key Metrics	September			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	2	1	- 50.0%	10	16	+ 60.0%
Closed Sales	1	1	0.0%	10	10	0.0%
Median Sales Price*	\$440,000	\$507,500	+ 15.3%	\$531,250	\$678,750	+ 27.8%
Percent of List Price Received*	94.6%	96.9%	+ 2.4%	95.2%	98.2%	+ 3.1%
Days on Market Until Sale	196	148	- 24.5%	185	88	- 52.7%
Inventory of Homes for Sale	5	6	+ 20.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

