

Local Market Update – September 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

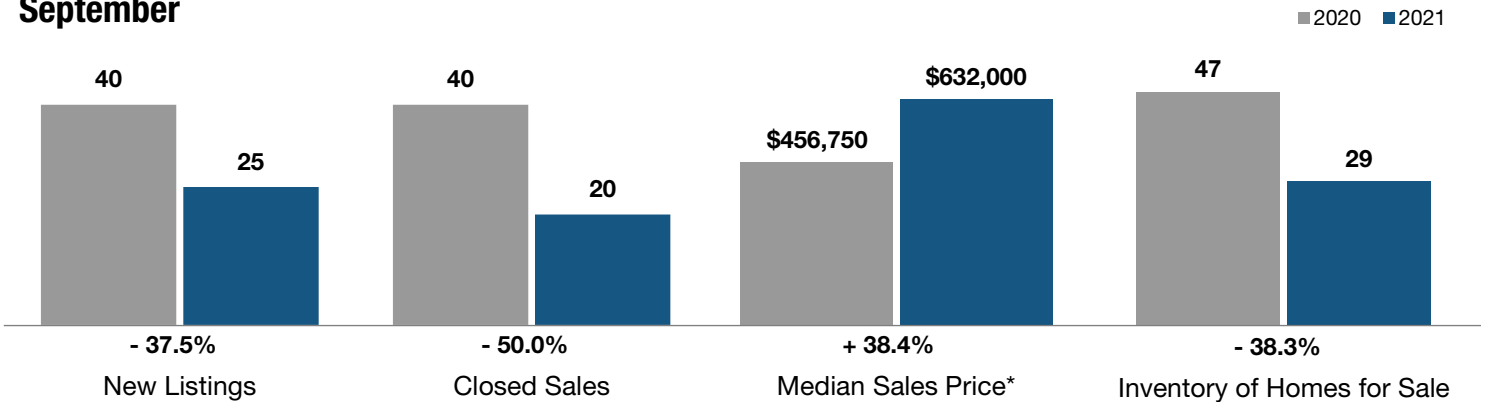


9: Hilton Head Plantation

Key Metrics	September			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	40	25	- 37.5%	286	256	- 10.5%
Closed Sales	40	20	- 50.0%	239	227	- 5.0%
Median Sales Price*	\$456,750	\$632,000	+ 38.4%	\$475,000	\$605,000	+ 27.4%
Percent of List Price Received*	97.8%	99.7%	+ 1.9%	97.4%	99.8%	+ 2.5%
Days on Market Until Sale	109	58	- 46.8%	113	81	- 28.3%
Inventory of Homes for Sale	47	29	- 38.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

