

Local Market Update – September 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

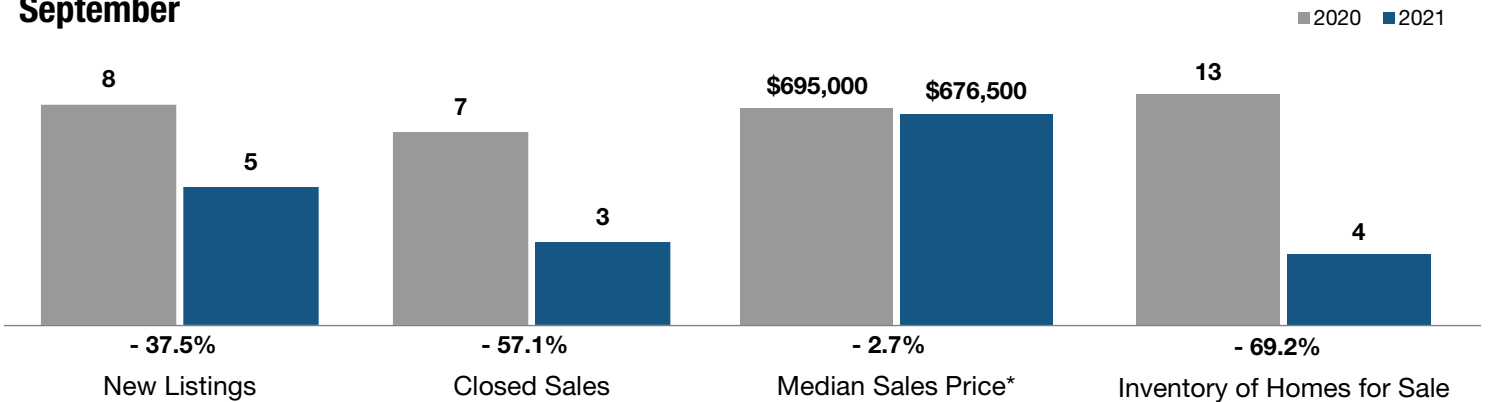


11: Indigo Run

Key Metrics	September			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	8	5	- 37.5%	56	40	- 28.6%
Closed Sales	7	3	- 57.1%	44	50	+ 13.6%
Median Sales Price*	\$695,000	\$676,500	- 2.7%	\$675,000	\$766,500	+ 13.6%
Percent of List Price Received*	95.9%	103.5%	+ 7.9%	96.0%	100.3%	+ 4.5%
Days on Market Until Sale	166	45	- 72.9%	168	88	- 47.6%
Inventory of Homes for Sale	13	4	- 69.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

