

# Local Market Update – September 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



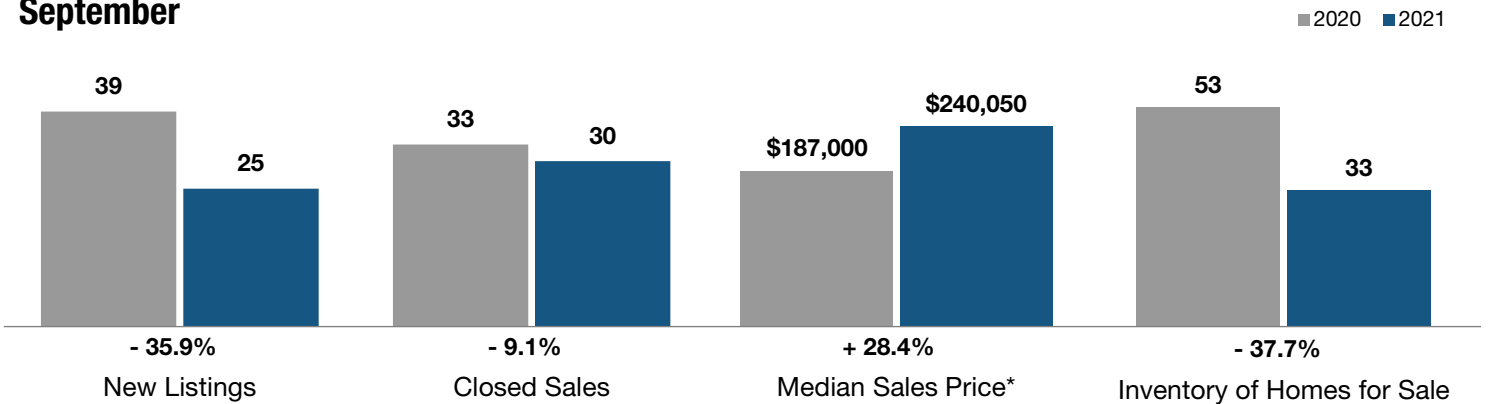
## 14: HH General

Condos / Villas Only

Key Metrics	September			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	39	25	- 35.9%	309	344	+ 11.3%
Closed Sales	33	30	- 9.1%	249	324	+ 30.1%
Median Sales Price*	\$187,000	\$240,050	+ 28.4%	\$172,000	\$203,500	+ 18.3%
Percent of List Price Received*	96.5%	97.8%	+ 1.3%	96.4%	98.5%	+ 2.2%
Days on Market Until Sale	79	58	- 26.6%	103	71	- 31.2%
Inventory of Homes for Sale	53	33	- 37.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Historical Median Sales Price Rolling 12-Month Calculation

