

Local Market Update – September 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

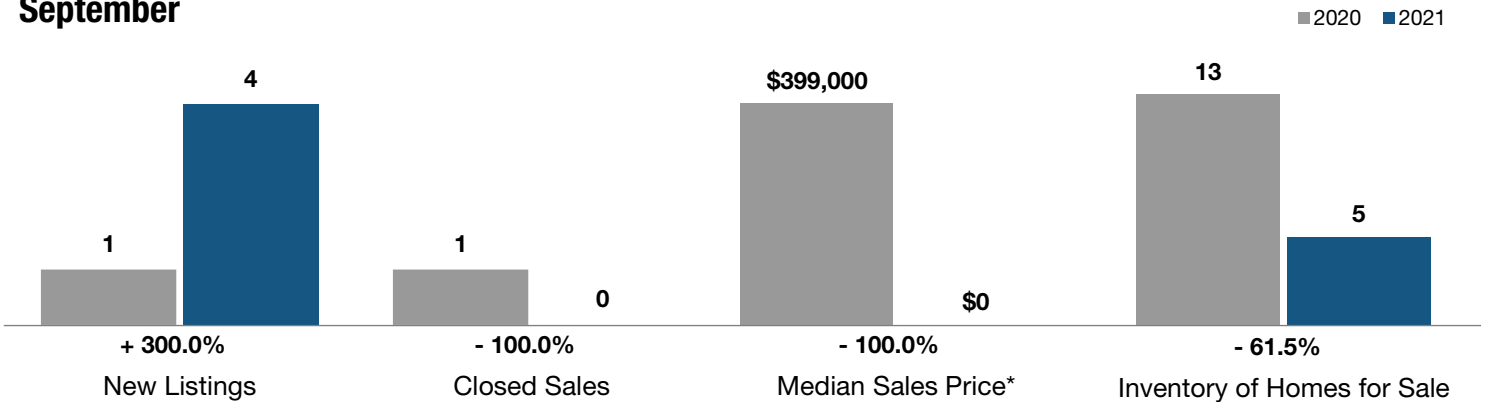


33: Hilton Head Lakes

Key Metrics	September			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	1	4	+ 300.0%	32	39	+ 21.9%
Closed Sales	1	0	- 100.0%	15	22	+ 46.7%
Median Sales Price*	\$399,000	\$0	- 100.0%	\$312,000	\$400,500	+ 28.4%
Percent of List Price Received*	95.7%	0.0%	- 100.0%	95.1%	98.5%	+ 3.6%
Days on Market Until Sale	202	0	- 100.0%	114	198	+ 73.7%
Inventory of Homes for Sale	13	5	- 61.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

