

Local Market Update – September 2021

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®

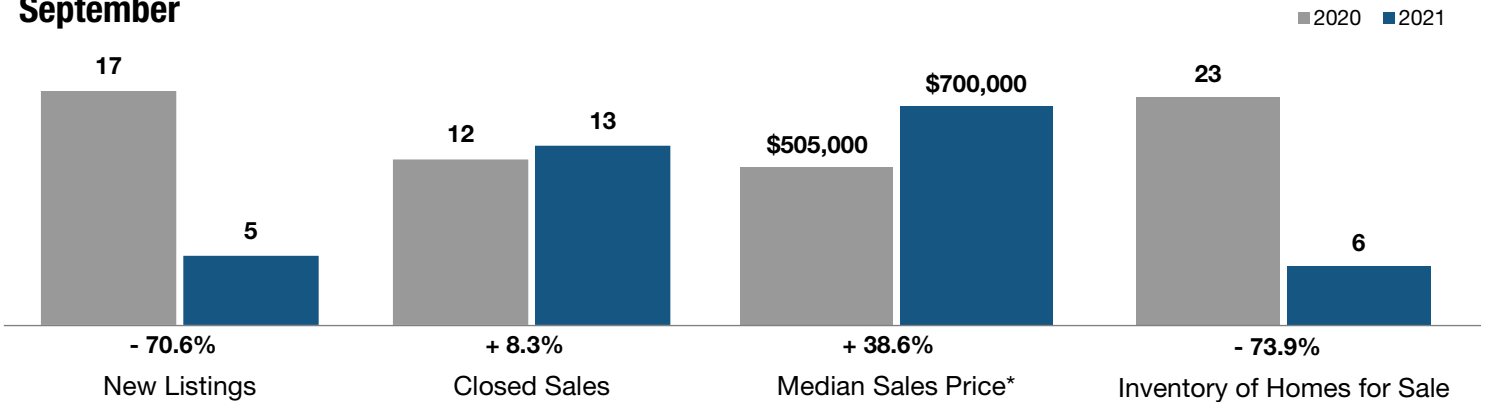


34: Hampton Lake

Key Metrics	September			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	17	5	- 70.6%	97	87	- 10.3%
Closed Sales	12	13	+ 8.3%	83	98	+ 18.1%
Median Sales Price*	\$505,000	\$700,000	+ 38.6%	\$535,000	\$662,250	+ 23.8%
Percent of List Price Received*	97.3%	98.7%	+ 1.4%	97.9%	98.7%	+ 0.8%
Days on Market Until Sale	243	85	- 65.0%	201	118	- 41.3%
Inventory of Homes for Sale	23	6	- 73.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

