

Local Market Update – October 2021

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®

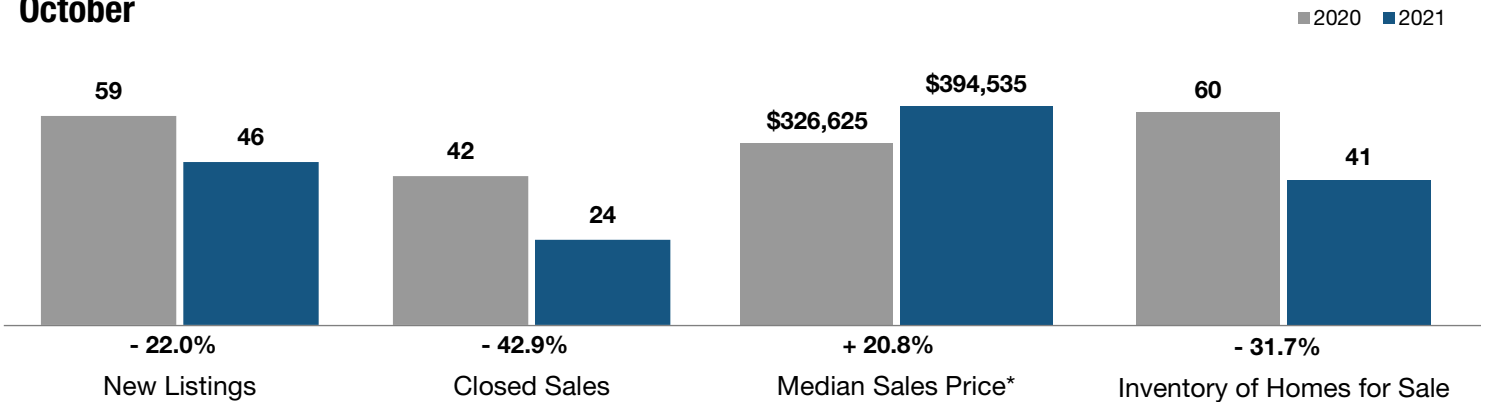


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Key Metrics	October			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	59	46	- 22.0%	452	631	+ 39.6%
Closed Sales	42	24	- 42.9%	304	349	+ 14.8%
Median Sales Price*	\$326,625	\$394,535	+ 20.8%	\$321,643	\$333,270	+ 3.6%
Percent of List Price Received*	103.2%	98.9%	- 4.2%	104.4%	101.0%	- 3.3%
Days on Market Until Sale	179	232	+ 29.6%	191	216	+ 13.1%
Inventory of Homes for Sale	60	41	- 31.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

