

Local Market Update – October 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

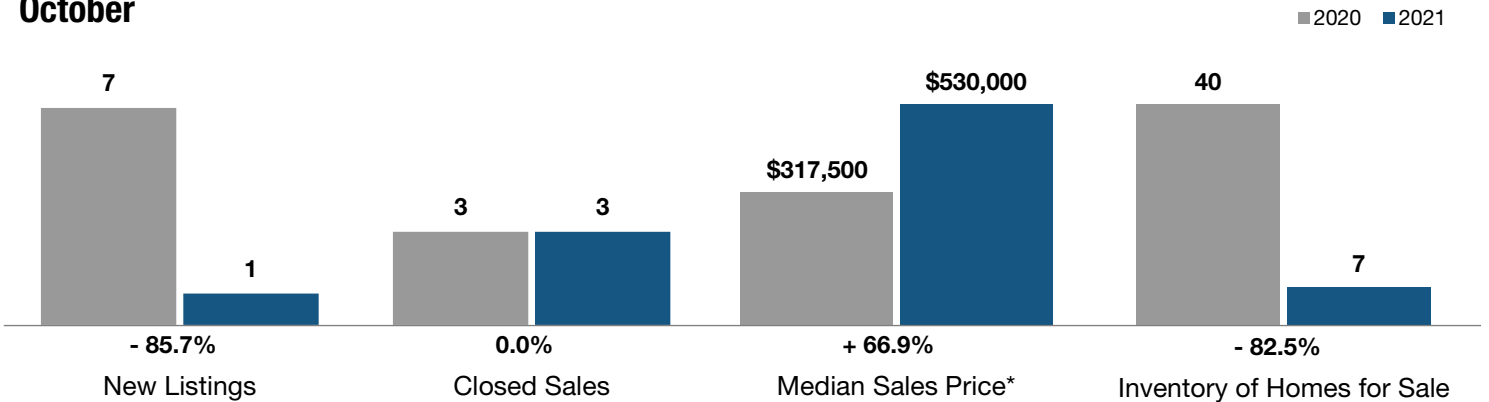


Callawassie Island

Key Metrics	October			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	7	1	- 85.7%	60	47	- 21.7%
Closed Sales	3	3	0.0%	24	71	+ 195.8%
Median Sales Price*	\$317,500	\$530,000	+ 66.9%	\$350,000	\$460,000	+ 31.4%
Percent of List Price Received*	94.0%	99.9%	+ 6.3%	94.7%	97.8%	+ 3.3%
Days on Market Until Sale	217	66	- 69.6%	227	174	- 23.3%
Inventory of Homes for Sale	40	7	- 82.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

