

Local Market Update – October 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

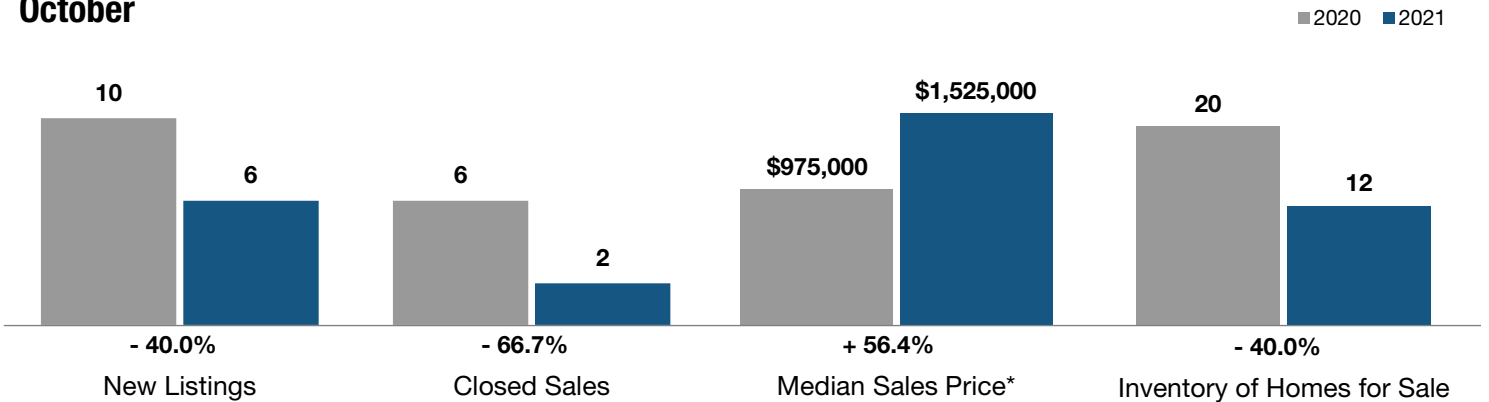


Colleton River

Key Metrics	October			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	10	6	- 40.0%	60	37	- 38.3%
Closed Sales	6	2	- 66.7%	47	34	- 27.7%
Median Sales Price*	\$975,000	\$1,525,000	+ 56.4%	\$1,095,000	\$882,500	- 19.4%
Percent of List Price Received*	95.0%	100.0%	+ 5.3%	94.8%	98.0%	+ 3.4%
Days on Market Until Sale	166	103	- 38.0%	241	133	- 44.8%
Inventory of Homes for Sale	20	12	- 40.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

