

# Local Market Update – October 2021

A Research Tool Provided by the Multiple Listing Service of  
Hilton Head Island and the Hilton Head Area Association of REALTORS®

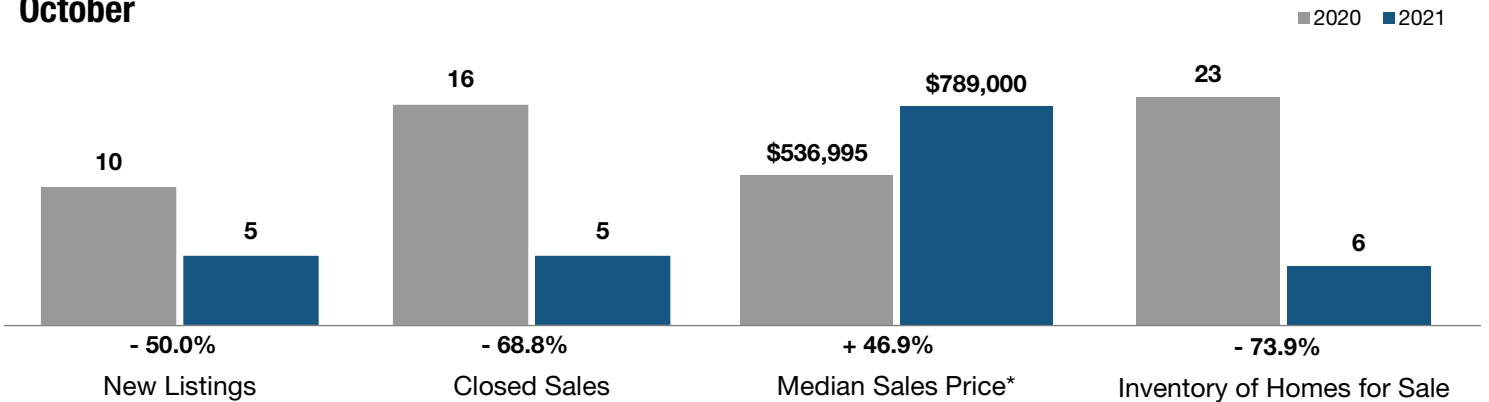


## Hampton Lake

Key Metrics	October			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	10	5	- 50.0%	107	92	- 14.0%
Closed Sales	16	5	- 68.8%	99	103	+ 4.0%
Median Sales Price*	\$536,995	<b>\$789,000</b>	+ 46.9%	\$535,000	<b>\$664,500</b>	+ 24.2%
Percent of List Price Received*	98.3%	<b>99.4%</b>	+ 1.1%	98.0%	<b>98.7%</b>	+ 0.7%
Days on Market Until Sale	173	<b>115</b>	- 33.5%	197	<b>118</b>	- 40.1%
Inventory of Homes for Sale	23	<b>6</b>	- 73.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### October



### Historical Median Sales Price Rolling 12-Month Calculation

