

# Local Market Update – October 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

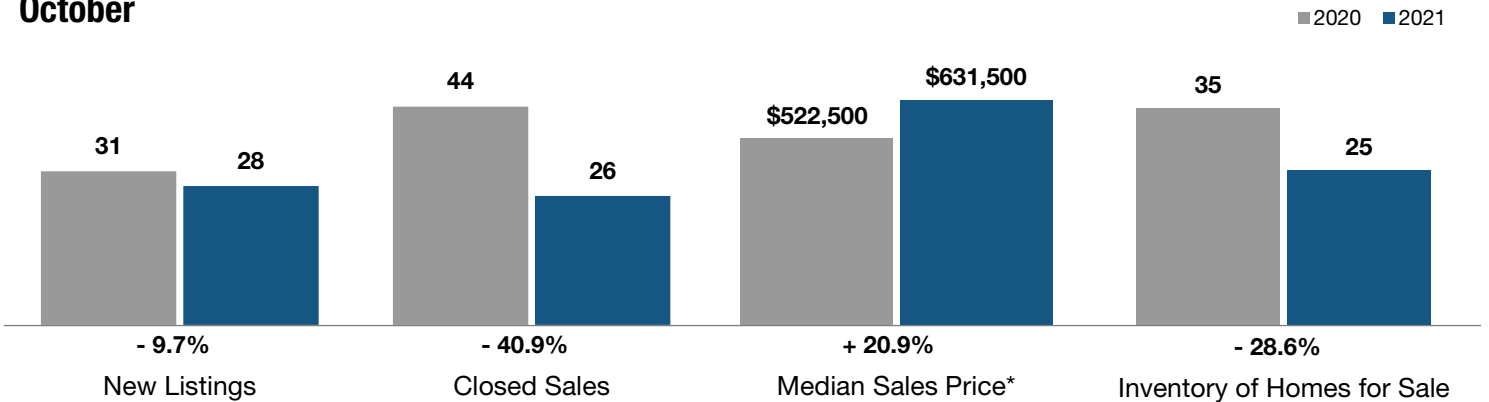


## Hilton Head Plantation

Key Metrics	October			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	31	28	- 9.7%	317	284	- 10.4%
Closed Sales	44	26	- 40.9%	283	253	- 10.6%
Median Sales Price*	\$522,500	\$631,500	+ 20.9%	\$485,000	\$619,000	+ 27.6%
Percent of List Price Received*	98.0%	99.3%	+ 1.3%	97.5%	99.8%	+ 2.4%
Days on Market Until Sale	102	52	- 49.0%	112	78	- 30.4%
Inventory of Homes for Sale	35	25	- 28.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### October



### Historical Median Sales Price Rolling 12-Month Calculation

