

Local Market Update – October 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

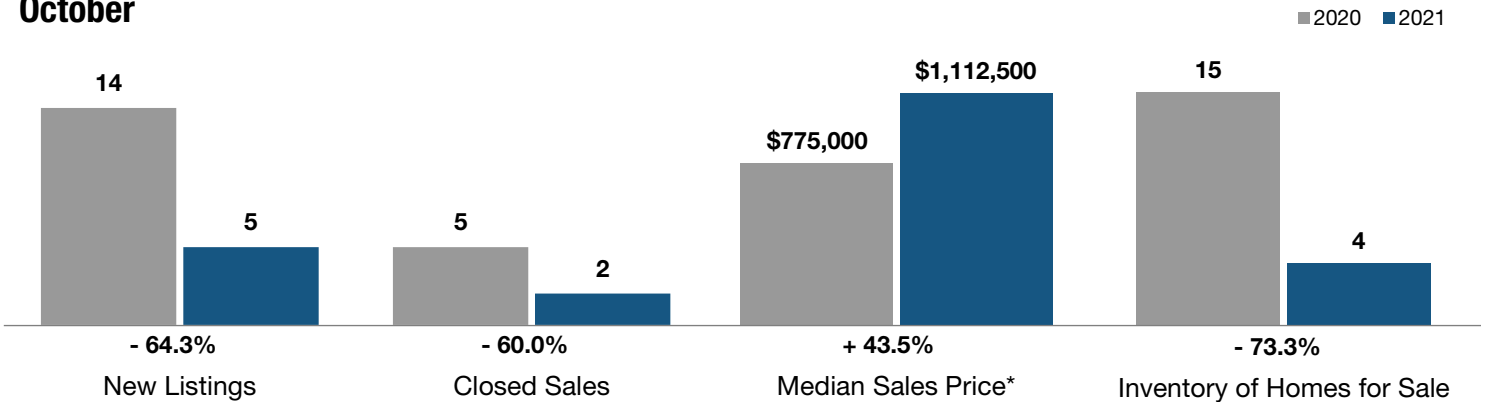


Indigo Run

Key Metrics	October			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	14	5	- 64.3%	70	46	- 34.3%
Closed Sales	5	2	- 60.0%	49	52	+ 6.1%
Median Sales Price*	\$775,000	\$1,112,500	+ 43.5%	\$675,000	\$766,500	+ 13.6%
Percent of List Price Received*	97.8%	105.6%	+ 8.0%	96.2%	100.5%	+ 4.5%
Days on Market Until Sale	63	39	- 38.1%	157	86	- 45.2%
Inventory of Homes for Sale	15	4	- 73.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

