

Local Market Update – October 2021

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®

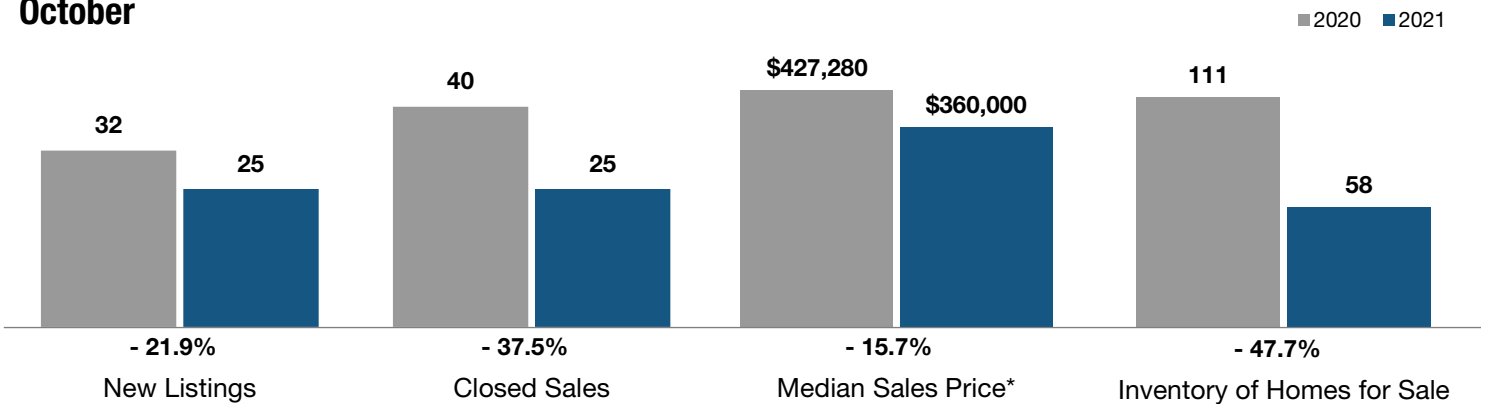


Northern Beaufort County

Key Metrics	October			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	32	25	- 21.9%	393	367	- 6.6%
Closed Sales	40	25	- 37.5%	313	357	+ 14.1%
Median Sales Price*	\$427,280	\$360,000	- 15.7%	\$352,500	\$349,000	- 1.0%
Percent of List Price Received*	95.7%	97.0%	+ 1.4%	95.7%	98.1%	+ 2.5%
Days on Market Until Sale	181	98	- 45.9%	171	117	- 31.6%
Inventory of Homes for Sale	111	58	- 47.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

