

# Local Market Update – October 2021

A Research Tool Provided by the Multiple Listing Service of  
Hilton Head Island and the Hilton Head Area Association of REALTORS®



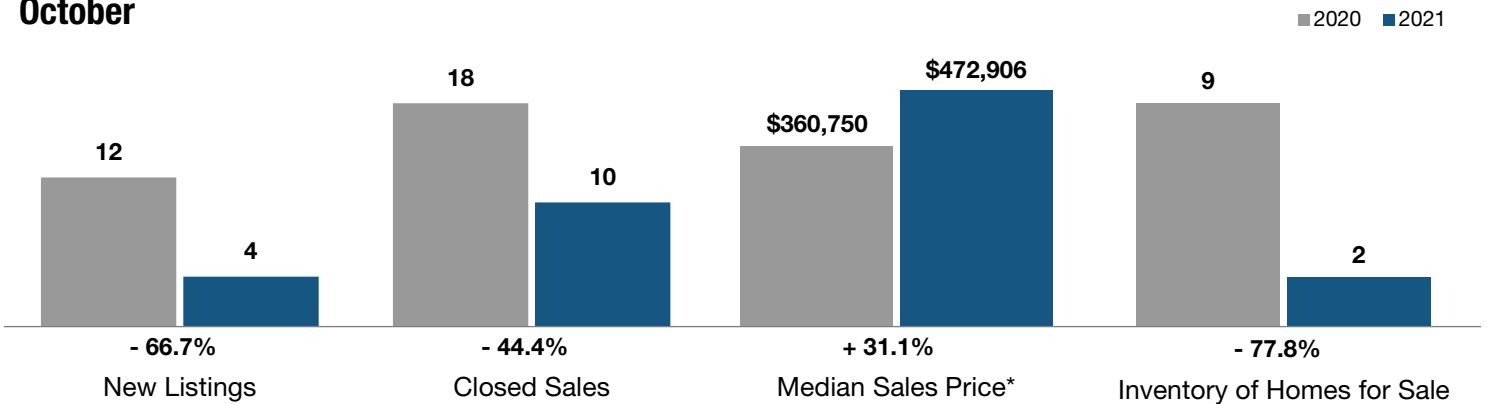
## Shipyard

Condos / Villas Only

Key Metrics	October			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	12	4	- 66.7%	100	96	- 4.0%
Closed Sales	18	10	- 44.4%	97	94	- 3.1%
Median Sales Price*	\$360,750	<b>\$472,906</b>	+ 31.1%	\$351,500	<b>\$449,000</b>	+ 27.7%
Percent of List Price Received*	98.1%	<b>98.7%</b>	+ 0.6%	97.4%	<b>100.5%</b>	+ 3.2%
Days on Market Until Sale	112	<b>51</b>	- 55.1%	107	<b>53</b>	- 50.0%
Inventory of Homes for Sale	9	<b>2</b>	- 77.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### October



### Historical Median Sales Price Rolling 12-Month Calculation

