

Local Market Update – October 2021

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®

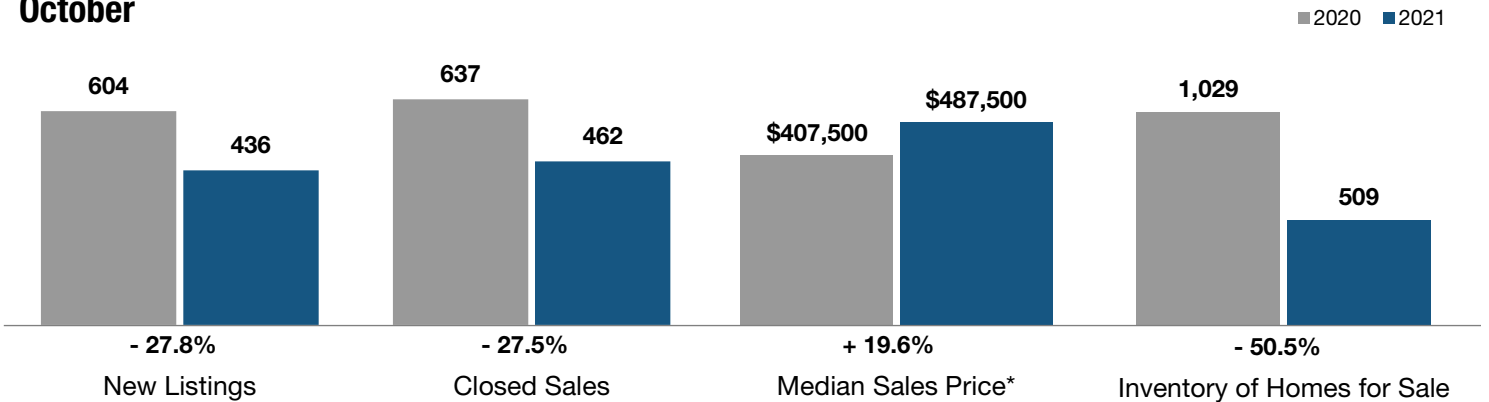


Southern Beaufort County

Key Metrics	October			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	604	436	- 27.8%	5,380	5,351	- 0.5%
Closed Sales	637	462	- 27.5%	4,564	5,133	+ 12.5%
Median Sales Price*	\$407,500	\$487,500	+ 19.6%	\$376,990	\$435,000	+ 15.4%
Percent of List Price Received*	97.3%	99.3%	+ 2.1%	97.0%	99.2%	+ 2.3%
Days on Market Until Sale	139	76	- 45.3%	142	93	- 34.5%
Inventory of Homes for Sale	1,029	509	- 50.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

