

# Local Market Update – November 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

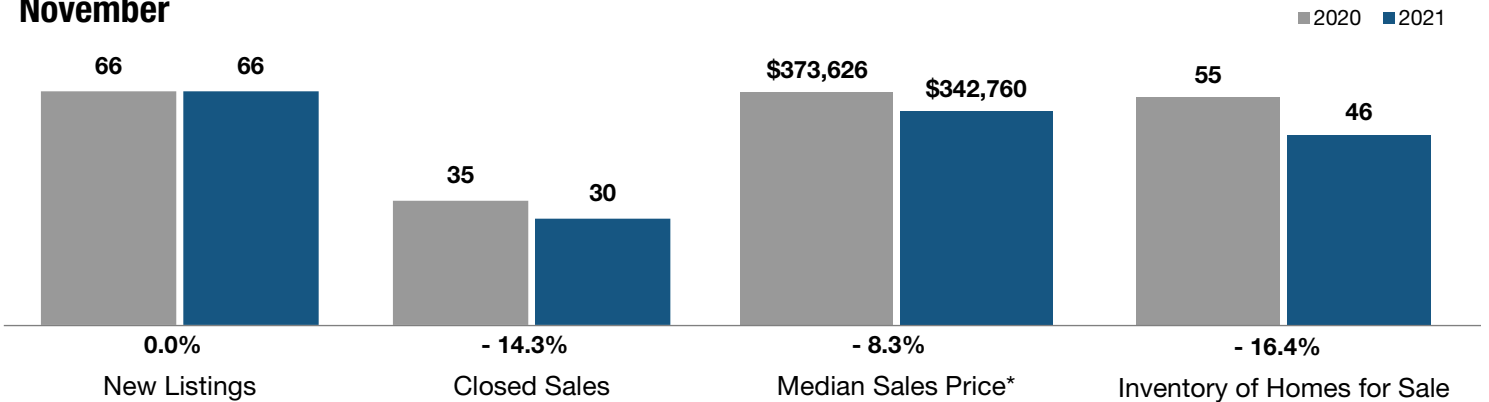


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Key Metrics	November			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	66	<b>66</b>	0.0%	518	<b>698</b>	+ 34.7%
Closed Sales	35	<b>30</b>	- 14.3%	339	<b>379</b>	+ 11.8%
Median Sales Price*	\$373,626	<b>\$342,760</b>	- 8.3%	\$325,500	<b>\$333,870</b>	+ 2.6%
Percent of List Price Received*	103.8%	<b>101.6%</b>	- 2.1%	104.3%	<b>101.0%</b>	- 3.2%
Days on Market Until Sale	192	<b>314</b>	+ 63.5%	191	<b>224</b>	+ 17.3%
Inventory of Homes for Sale	55	<b>46</b>	- 16.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

