

# Local Market Update – November 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

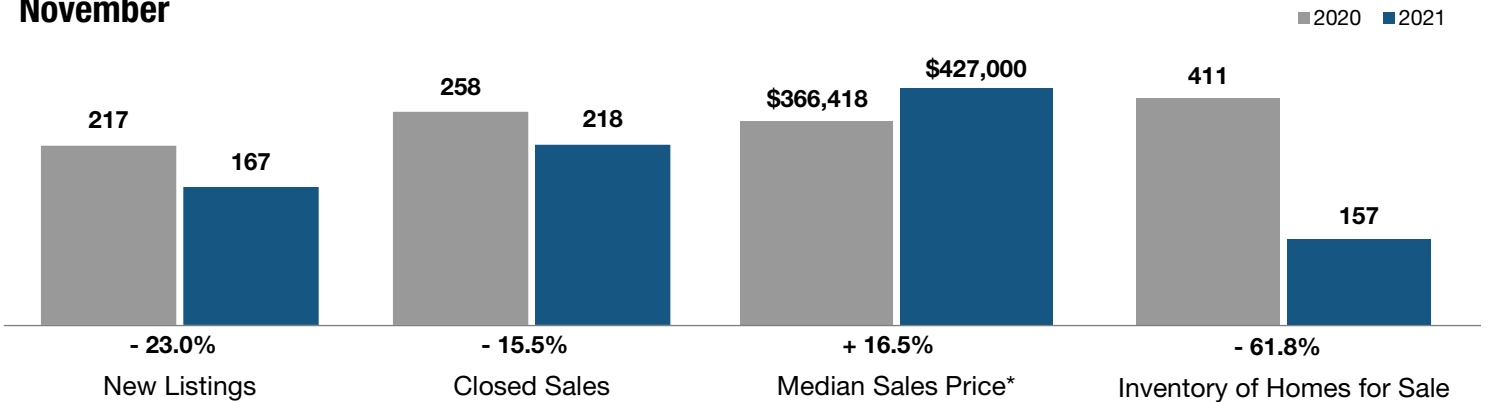


## Bluffton 29910 and 29909

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	217	167	- 23.0%	2,850	2,754	- 3.4%
Closed Sales	258	218	- 15.5%	2,412	2,758	+ 14.3%
Median Sales Price*	\$366,418	<b>\$427,000</b>	+ 16.5%	\$332,500	<b>\$383,456</b>	+ 15.3%
Percent of List Price Received*	97.7%	<b>99.7%</b>	+ 2.0%	97.7%	<b>99.6%</b>	+ 1.9%
Days on Market Until Sale	129	<b>84</b>	- 34.9%	135	<b>96</b>	- 28.9%
Inventory of Homes for Sale	411	<b>157</b>	- 61.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

