

Local Market Update – November 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

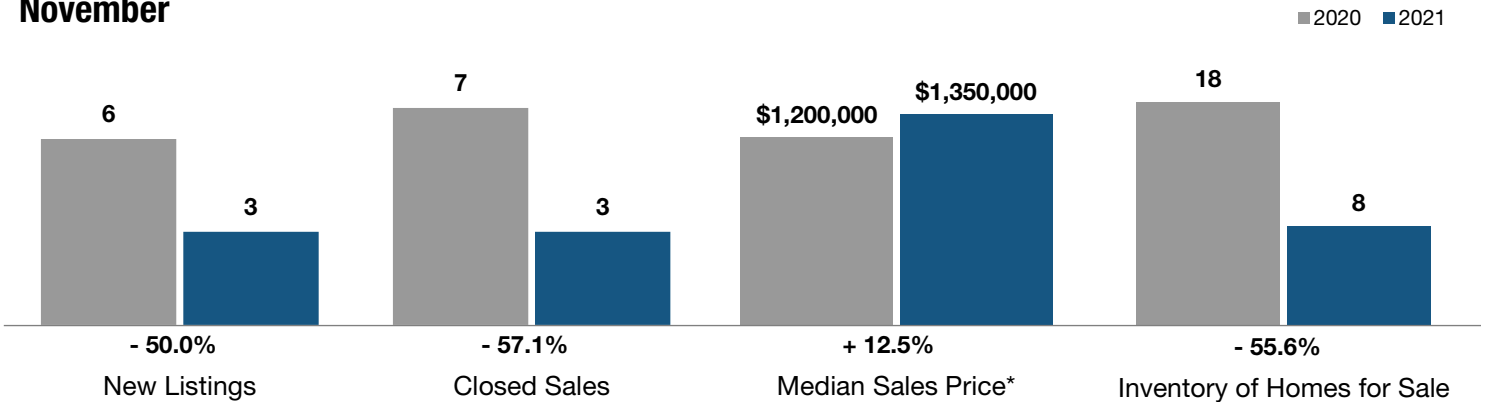


Colleton River

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	6	3	- 50.0%	66	40	- 39.4%
Closed Sales	7	3	- 57.1%	54	37	- 31.5%
Median Sales Price*	\$1,200,000	\$1,350,000	+ 12.5%	\$1,182,834	\$885,000	- 25.2%
Percent of List Price Received*	97.1%	99.2%	+ 2.2%	95.1%	98.1%	+ 3.2%
Days on Market Until Sale	219	94	- 57.1%	238	130	- 45.4%
Inventory of Homes for Sale	18	8	- 55.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

