

Local Market Update – November 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



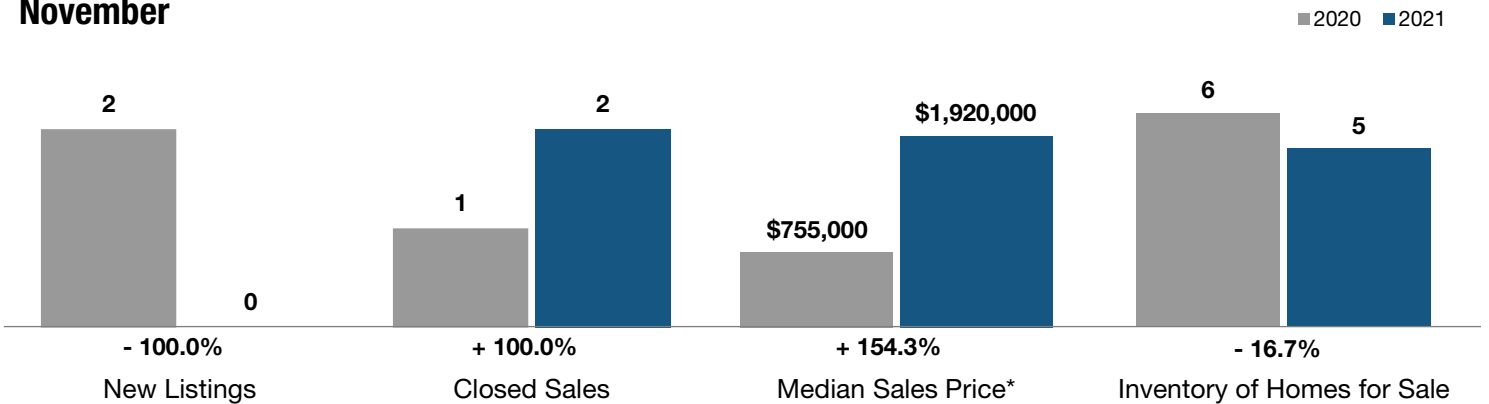
Folly Field

Detached Homes Only

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	2	0	- 100.0%	12	19	+ 58.3%
Closed Sales	1	2	+ 100.0%	12	15	+ 25.0%
Median Sales Price*	\$755,000	\$1,920,000	+ 154.3%	\$586,250	\$755,000	+ 28.8%
Percent of List Price Received*	100.8%	93.2%	- 7.6%	95.9%	97.5%	+ 1.6%
Days on Market Until Sale	58	72	+ 23.3%	197	77	- 60.7%
Inventory of Homes for Sale	6	5	- 16.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

