

Local Market Update – November 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

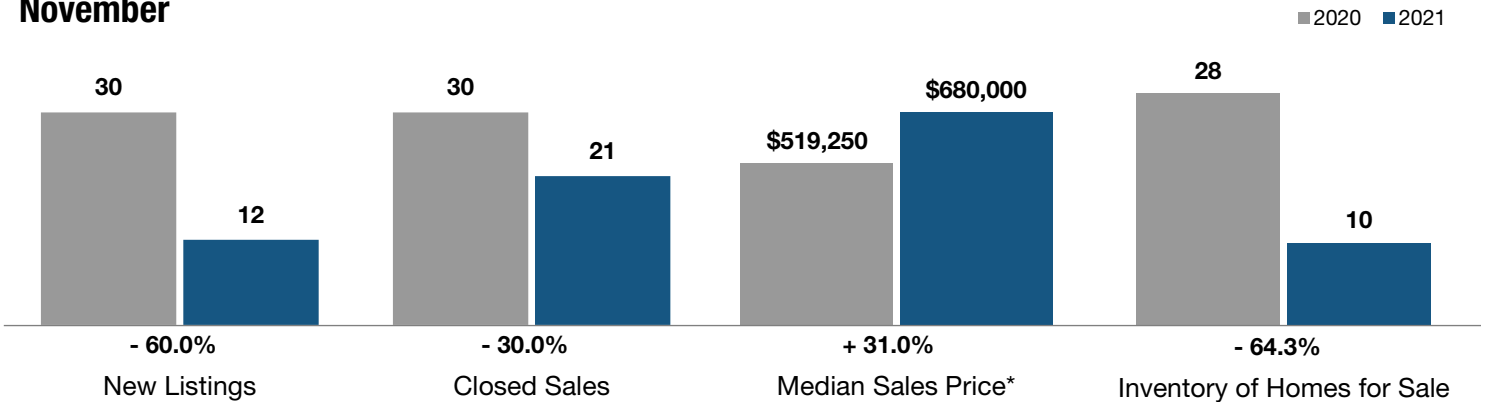


Hilton Head Plantation

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	30	12	- 60.0%	347	296	- 14.7%
Closed Sales	30	21	- 30.0%	313	274	- 12.5%
Median Sales Price*	\$519,250	\$680,000	+ 31.0%	\$487,000	\$620,000	+ 27.3%
Percent of List Price Received*	98.4%	100.9%	+ 2.5%	97.6%	99.9%	+ 2.4%
Days on Market Until Sale	90	67	- 25.6%	110	77	- 30.0%
Inventory of Homes for Sale	28	10	- 64.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

