

Local Market Update – November 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



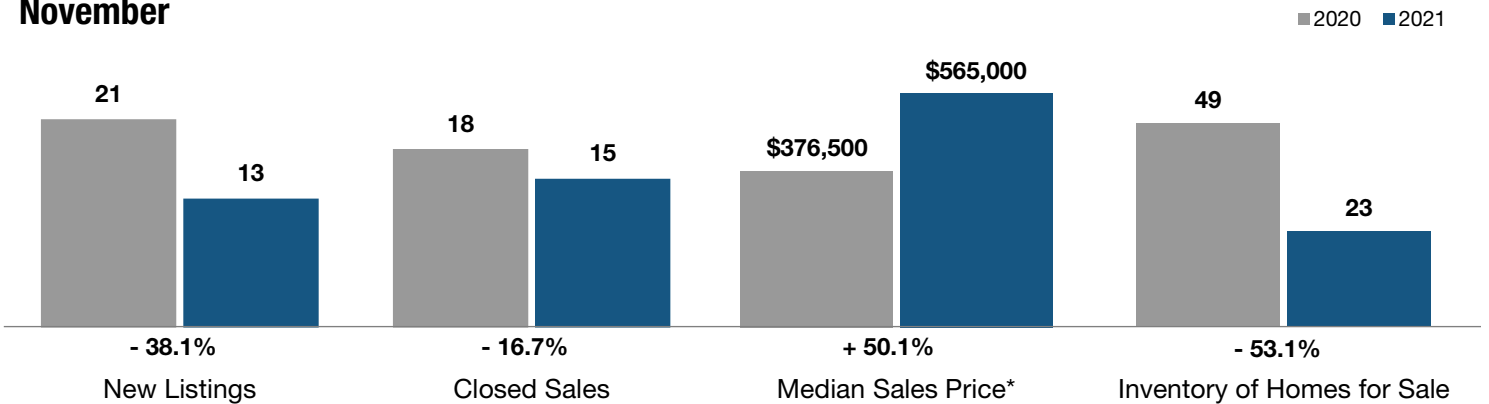
HH General

Detached Homes Only

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	21	13	- 38.1%	257	242	- 5.8%
Closed Sales	18	15	- 16.7%	189	235	+ 24.3%
Median Sales Price*	\$376,500	\$565,000	+ 50.1%	\$385,000	\$450,146	+ 16.9%
Percent of List Price Received*	98.5%	99.9%	+ 1.4%	96.6%	98.7%	+ 2.1%
Days on Market Until Sale	112	161	+ 43.5%	178	116	- 35.1%
Inventory of Homes for Sale	49	23	- 53.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

