

Local Market Update – November 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

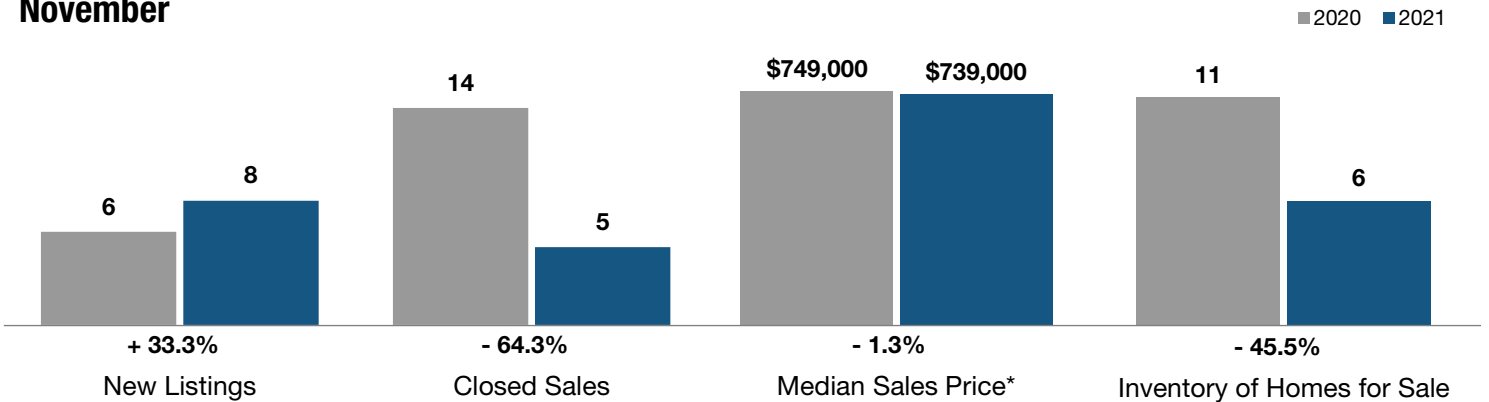


Indigo Run

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	6	8	+ 33.3%	76	54	- 28.9%
Closed Sales	14	5	- 64.3%	63	57	- 9.5%
Median Sales Price*	\$749,000	\$739,000	- 1.3%	\$700,000	\$765,000	+ 9.3%
Percent of List Price Received*	97.7%	97.5%	- 0.2%	96.5%	100.2%	+ 3.8%
Days on Market Until Sale	132	86	- 34.8%	152	86	- 43.4%
Inventory of Homes for Sale	11	6	- 45.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

