

Local Market Update – November 2021

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®

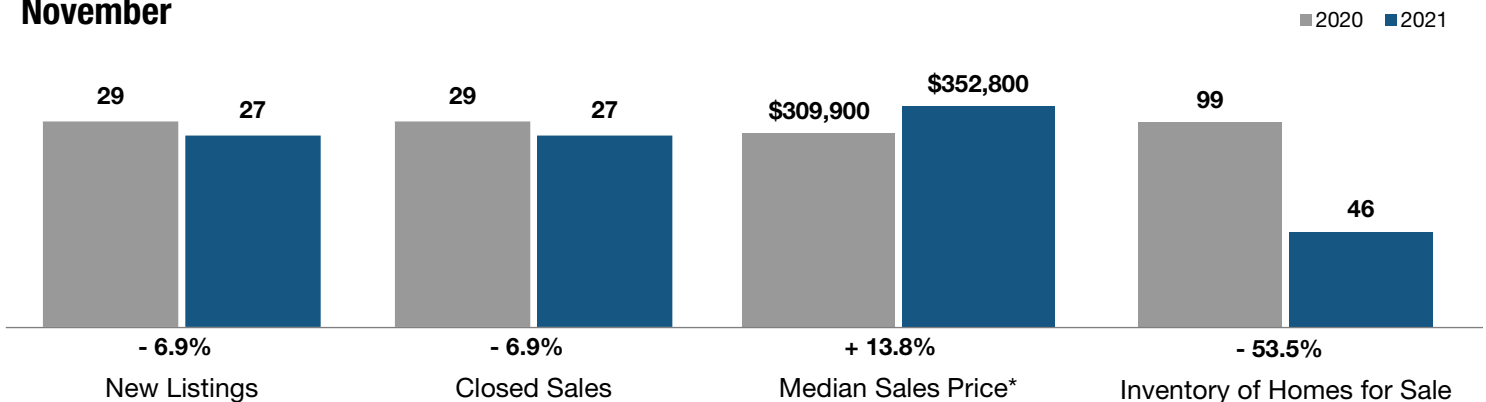


Northern Beaufort County

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	29	27	- 6.9%	422	393	- 6.9%
Closed Sales	29	27	- 6.9%	342	384	+ 12.3%
Median Sales Price*	\$309,900	\$352,800	+ 13.8%	\$349,250	\$349,500	+ 0.1%
Percent of List Price Received*	93.6%	97.2%	+ 3.8%	95.5%	98.0%	+ 2.6%
Days on Market Until Sale	139	69	- 50.4%	168	114	- 32.1%
Inventory of Homes for Sale	99	46	- 53.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

