

Local Market Update – November 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

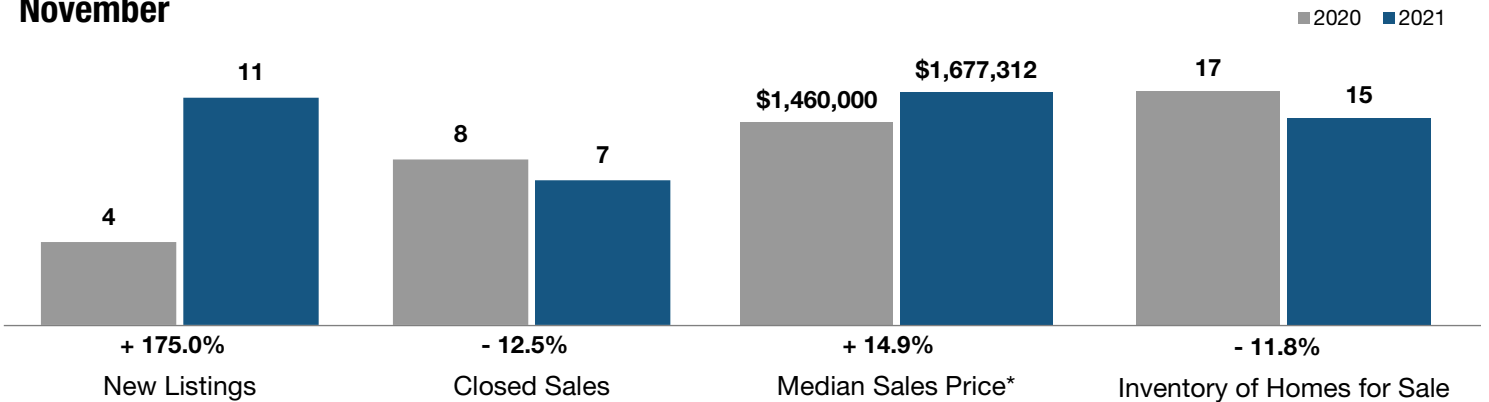


Palmetto Bluff

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	4	11	+ 175.0%	119	127	+ 6.7%
Closed Sales	8	7	- 12.5%	90	103	+ 14.4%
Median Sales Price*	\$1,460,000	\$1,677,312	+ 14.9%	\$1,377,500	\$1,750,000	+ 27.0%
Percent of List Price Received*	93.4%	103.8%	+ 11.1%	95.1%	98.6%	+ 3.7%
Days on Market Until Sale	132	221	+ 67.4%	197	144	- 26.9%
Inventory of Homes for Sale	17	15	- 11.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

