

Local Market Update – November 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

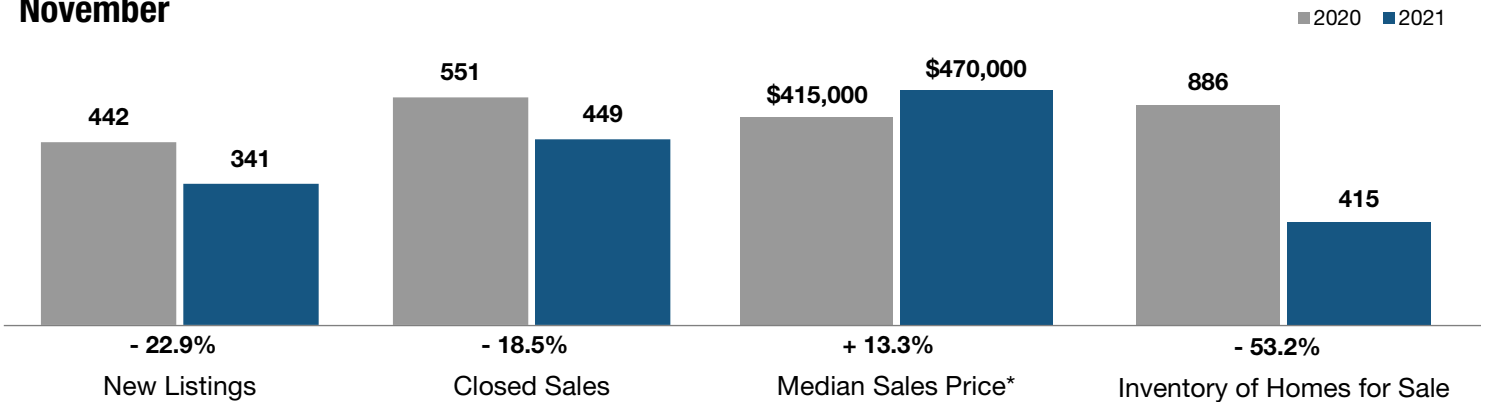


Southern Beaufort County

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	442	341	- 22.9%	5,822	5,700	- 2.1%
Closed Sales	551	449	- 18.5%	5,115	5,588	+ 9.2%
Median Sales Price*	\$415,000	\$470,000	+ 13.3%	\$380,000	\$439,950	+ 15.8%
Percent of List Price Received*	97.6%	99.1%	+ 1.5%	97.0%	99.2%	+ 2.3%
Days on Market Until Sale	124	86	- 30.6%	140	92	- 34.3%
Inventory of Homes for Sale	886	415	- 53.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

