

Local Market Update – November 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

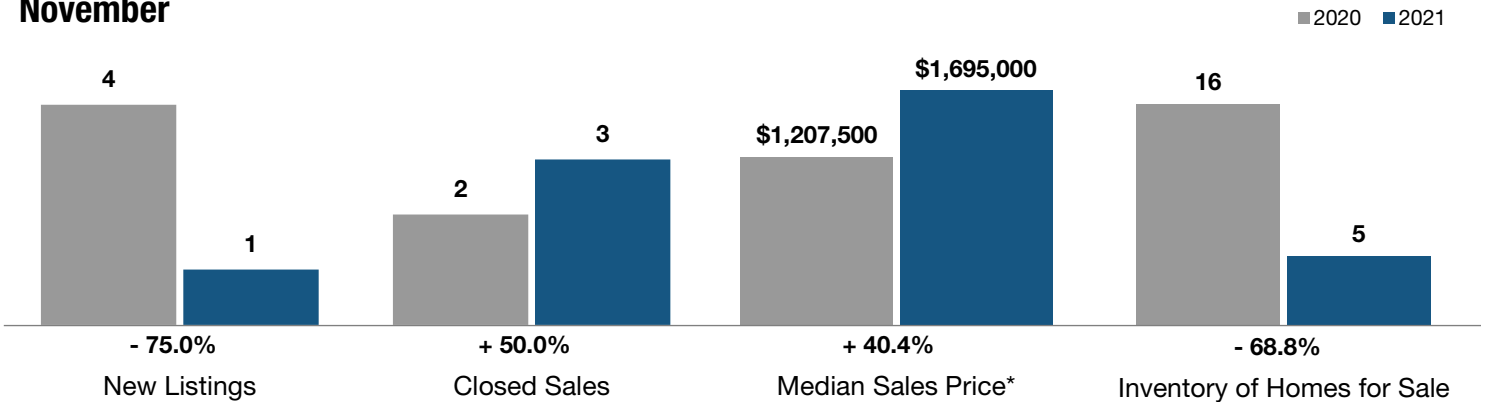


Wexford

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	4	1	- 75.0%	54	33	- 38.9%
Closed Sales	2	3	+ 50.0%	50	44	- 12.0%
Median Sales Price*	\$1,207,500	\$1,695,000	+ 40.4%	\$1,080,250	\$1,371,250	+ 26.9%
Percent of List Price Received*	94.7%	101.9%	+ 7.6%	94.5%	95.9%	+ 1.5%
Days on Market Until Sale	226	117	- 48.2%	226	137	- 39.4%
Inventory of Homes for Sale	16	5	- 68.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

