

Local Market Update – December 2021

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®



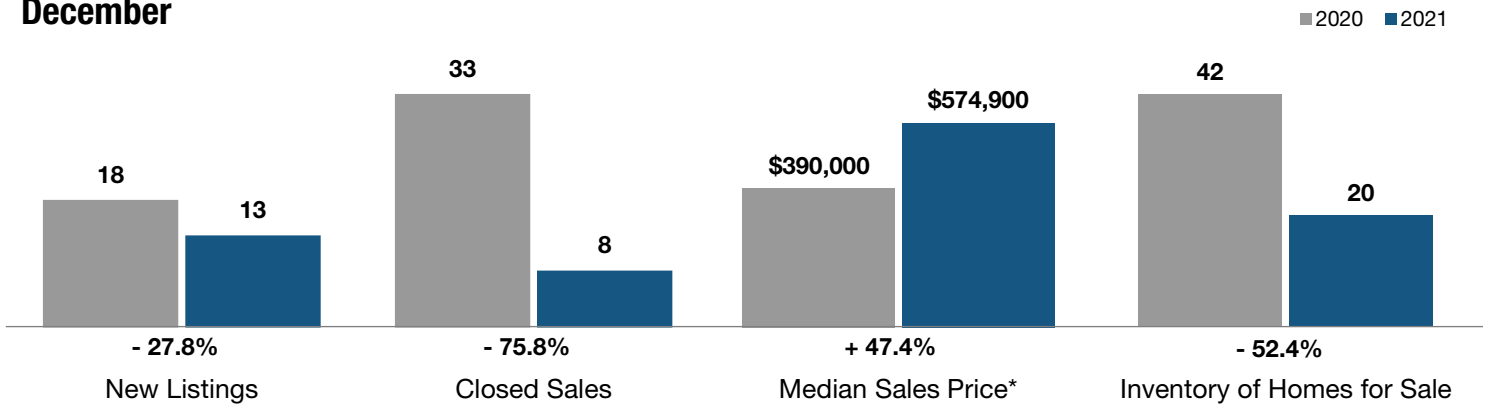
HH General

Detached Homes Only

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	18	13	- 27.8%	275	255	- 7.3%
Closed Sales	33	8	- 75.8%	222	244	+ 9.9%
Median Sales Price*	\$390,000	\$574,900	+ 47.4%	\$386,000	\$454,516	+ 17.8%
Percent of List Price Received*	97.9%	100.2%	+ 2.4%	96.8%	98.8%	+ 2.0%
Days on Market Until Sale	128	92	- 28.6%	171	114	- 33.0%
Inventory of Homes for Sale	42	20	- 52.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

