

Local Market Update – December 2021

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®



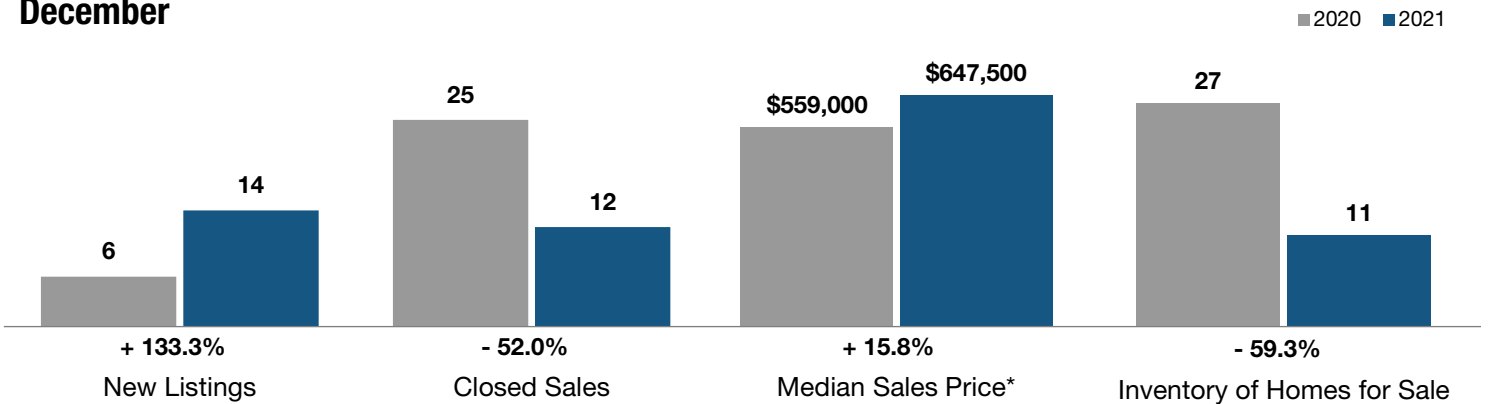
Sea Pines

Condos / Villas Only

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	6	14	+ 133.3%	180	155	- 13.9%
Closed Sales	25	12	- 52.0%	192	157	- 18.2%
Median Sales Price*	\$559,000	\$647,500	+ 15.8%	\$450,000	\$568,000	+ 26.2%
Percent of List Price Received*	96.6%	101.0%	+ 4.5%	96.9%	99.6%	+ 2.8%
Days on Market Until Sale	132	50	- 62.2%	157	89	- 43.0%
Inventory of Homes for Sale	27	11	- 59.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

