

# Local Market Update – January 2022

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

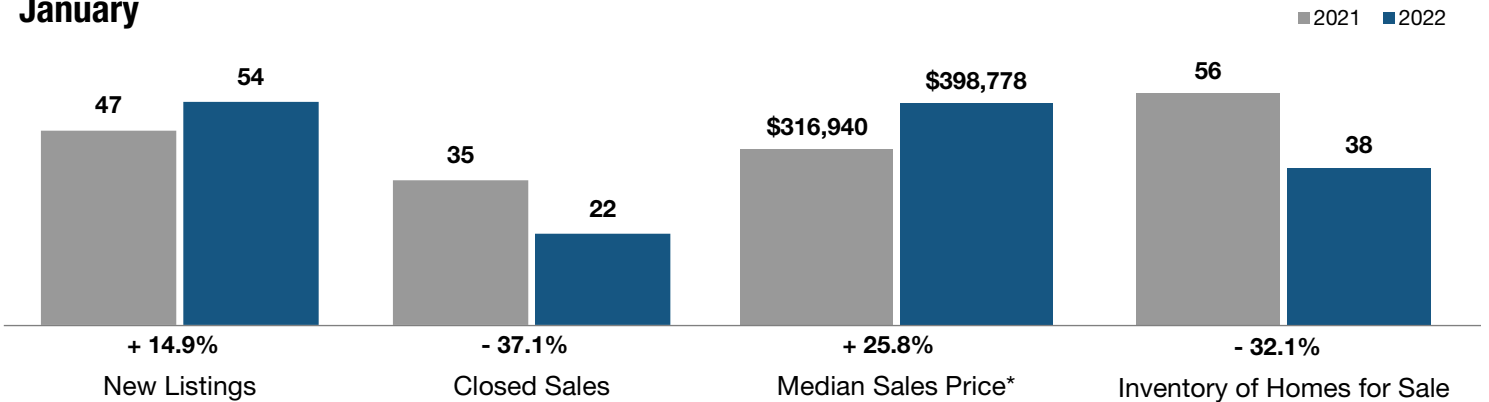


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Key Metrics	January			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	47	54	+ 14.9%	47	54	+ 14.9%
Closed Sales	35	22	- 37.1%	35	22	- 37.1%
Median Sales Price*	\$316,940	\$398,778	+ 25.8%	\$316,940	\$398,778	+ 25.8%
Percent of List Price Received*	104.9%	100.3%	- 4.4%	104.9%	100.3%	- 4.4%
Days on Market Until Sale	224	216	- 3.6%	224	216	- 3.6%
Inventory of Homes for Sale	56	38	- 32.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### January



### Historical Median Sales Price Rolling 12-Month Calculation

