

# Local Market Update – January 2022

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



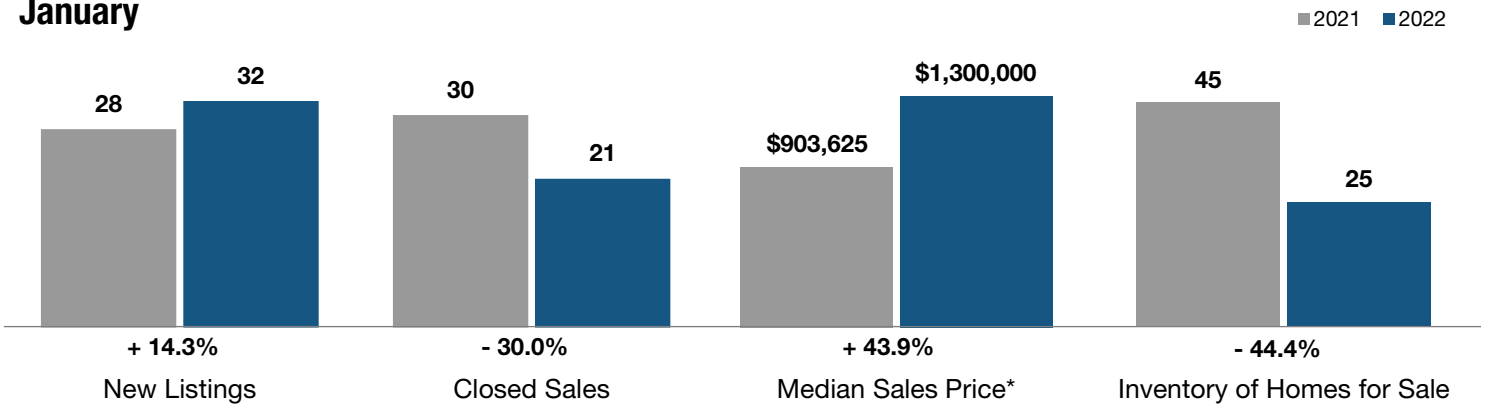
## Sea Pines

Detached Homes Only

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	28	32	+ 14.3%	28	32	+ 14.3%
Closed Sales	30	21	- 30.0%	30	21	- 30.0%
Median Sales Price*	\$903,625	\$1,300,000	+ 43.9%	\$903,625	\$1,300,000	+ 43.9%
Percent of List Price Received*	95.9%	99.6%	+ 3.8%	95.9%	99.6%	+ 3.8%
Days on Market Until Sale	131	74	- 43.5%	131	74	- 43.5%
Inventory of Homes for Sale	45	25	- 44.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### January



### Historical Median Sales Price Rolling 12-Month Calculation

