

Local Market Update – March 2022

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

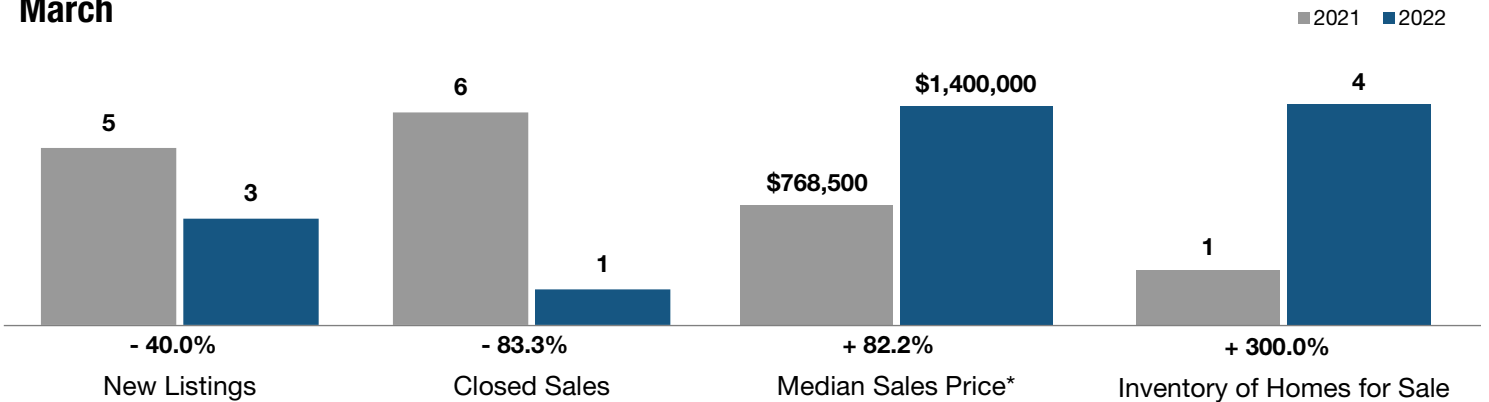


Indigo Run

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	5	3	- 40.0%	15	7	- 53.3%
Closed Sales	6	1	- 83.3%	21	6	- 71.4%
Median Sales Price*	\$768,500	\$1,400,000	+ 82.2%	\$756,000	\$842,500	+ 11.4%
Percent of List Price Received*	100.2%	112.0%	+ 11.8%	99.3%	101.2%	+ 1.9%
Days on Market Until Sale	101	49	- 51.5%	81	69	- 14.8%
Inventory of Homes for Sale	1	4	+ 300.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

