

Local Market Update – March 2022

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

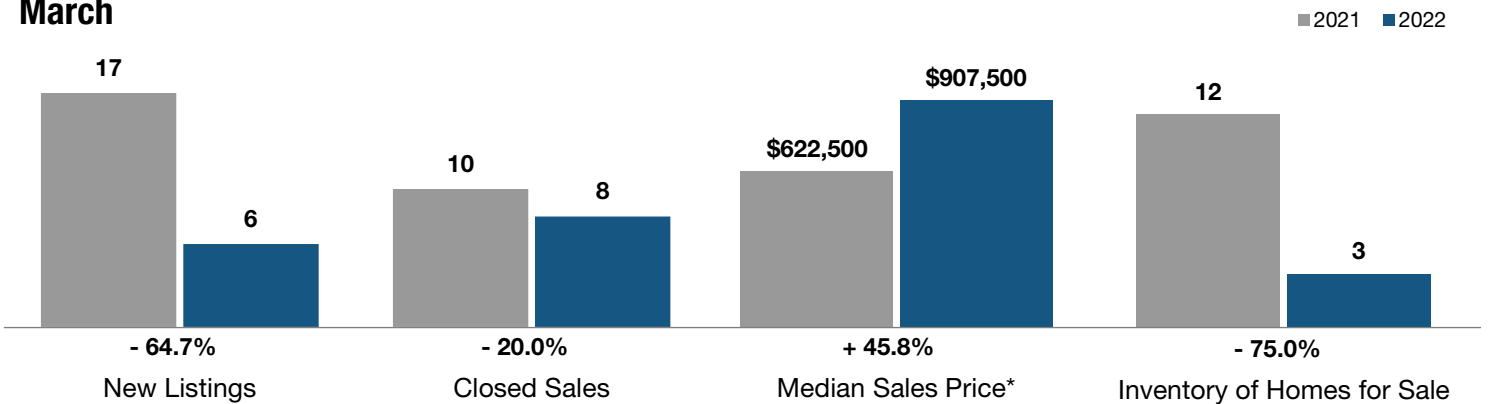


Hampton Lake

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	17	6	- 64.7%	32	24	- 25.0%
Closed Sales	10	8	- 20.0%	30	20	- 33.3%
Median Sales Price*	\$622,500	\$907,500	+ 45.8%	\$608,925	\$907,500	+ 49.0%
Percent of List Price Received*	98.7%	99.4%	+ 0.7%	98.2%	99.1%	+ 0.9%
Days on Market Until Sale	153	52	- 66.0%	148	84	- 43.2%
Inventory of Homes for Sale	12	3	- 75.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

