

Local Market Update – March 2022

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

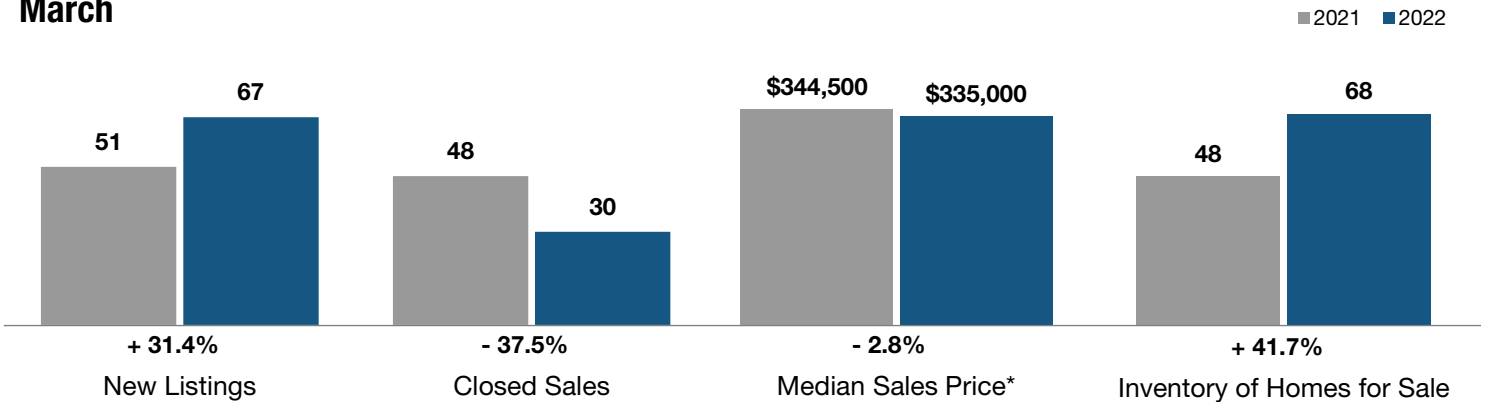


Northern Beaufort County

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	51	67	+ 31.4%	103	140	+ 35.9%
Closed Sales	48	30	- 37.5%	105	78	- 25.7%
Median Sales Price*	\$344,500	\$335,000	- 2.8%	\$352,000	\$400,500	+ 13.8%
Percent of List Price Received*	96.8%	100.6%	+ 3.9%	97.2%	98.6%	+ 1.4%
Days on Market Until Sale	168	66	- 60.7%	169	84	- 50.3%
Inventory of Homes for Sale	48	68	+ 41.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

